

# **2022 HIDTA PREVENTION SUMMIT**

# Mind the Message:

Equipping Communities with Evidence-Informed Communication Strategies for Youth Substance Use Prevention

# **RESOURCE SUPPLEMENT**

OCTOBER 6, 2022









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192 Closing Remarks & Resources to Support Your Next Steps









# RESOURCES

# Welcome and Opening Remarks & National Drug Priorities

Office of National Drug Control Policy National HIDTA Program A Division for Advancing Prevention & Treatment









### Dr. Rahul Gupta



Dr. Rahul Gupta is the first medical doctor to serve as the Director of National Drug Control Policy and lead the Office of National Drug Control Policy (ONDCP), a component of the Executive Office of the President. ONDCP coordinates the nation's \$40 billion drug budget and federal policies, including prevention, harm reduction, treatment, recovery support, and supply reduction.

Through his work as a physician, a state and local leader, an educator, and a senior leader of a national nonprofit organization, Dr. Gupta has dedicated his career to improving public health and public safety.

A board-certified internist, Dr. Gupta has been a practicing primary care physician for more than 25 years, and has served in private practice and public health in towns as small as 1,900 residents and cities as large as 25 million. He has served as a local public health official and as the West Virginia Health Commissioner under two governors, where he brought together public health, law enforcement, healthcare,









### Dr. Rahul Gupta, cont.

faith-based, business, and other community partners to solve local problems in novel and innovative ways. As the state's Chief Health Officer, he led the opioid crisis response and launched a number of pioneering public health initiatives, including the Neonatal Abstinence Syndrome Birthscore program to identify high-risk infants, and the groundbreaking statewide Social Autopsy, which examined the lives of overdose victims to determine the factors that led to their deaths and what services could have prevented their deaths. This led the state to expand access to naloxone as well as treatment services including those for incarcerated individuals in order to save lives and help people transition back into society. He supported the expansion of harm reduction programs to more than a dozen sites across the state. He was also instrumental in expanding state-of-the-art, comprehensive and integrative medical and behavioral health programs for pregnant and postpartum women.

His lifelong commitment to educating the next generation of physicians and policymakers has led him to hold academic appointments throughout his career including as a clinical professor in the Department of Medicine at Georgetown University School of Medicine and as visiting faculty at the Harvard University T.H. Chan School of Public Health. Additionally, his passion for global health led him to join the March of Dimes as Chief Medical and Health Officer and Senior Vice President, where he provided strategic oversight for the organization's domestic and global medical and public health efforts.

The son of an Indian diplomat, Dr. Gupta was born in India and grew up in the suburbs of Washington, D.C. At age 21, he completed medical school at the University of Delhi followed by subspecialty training in pulmonary medicine. He earned a master's degree in public health from the University of Alabama-Birmingham and a global master's of business administration degree from the London School of Business and Finance.

He is married to Dr. Seema Gupta, a physician in the Veterans Administration for over a decade. They are the proud parents of identical twin sons, Arka and Drew.



### Shannon Kelly, MA



Shannon Kelly currently is an Assistant Director with the Office of National Drug Control Policy (ONDCP), and the National High Intensity Drug Trafficking Area (HIDTA) Director. Ms. Kelly has been with the HIDTA Program since 2012 and, from 2015 through 2018, served as its Deputy Director. Prior to joining the National HIDTA Program, Ms. Kelly spent two years on assignment to the Office of the ONDCP Director where she oversaw the Delivery Unit, a team charged with implementing the National Drug Control Strategy and monitoring the progress on more than 140 action items. Ms. Kelly previously worked as a policy analyst in ONDCP's Office of Research and Data Analysis where she oversaw numerous research projects and led interagency initiatives focused on emerging drug-related threats.

Ms. Kelly has more than 21 years' counterdrug experience and worked previously for the U.S. Department of Justice, National Drug Intelligence Center as a liaison to the Drug Enforcement Administration and ONDCP. She earned a BA from the University of Pittsburgh at Johnstown and an MA degree from the University of South Carolina.









### Jayme Delano, MSW



Jayme A. Delano, Deputy Director for the HIDTA program at the Office of National Drug Control Policy, has experience spanning years working in public health and public safety. She is characterized in multiple areas to include oversight of Federal grant programs; subject matter expert supporting interagency task forces and work groups; leader of daily operations of alternative to incarceration programs for substance use disorder population; hiring manager and supervisor of management teams that worked with organizations to affect the culture and climate necessary for programmatic success; developer and overseer of research activities; provision of technical assistance and training to criminal justice agencies; therapist in community-based clinics; and private practitioner treating people with varied mental health diagnoses.

Ms. Delano is an adjunct professor at Ottawa University and Rio Salado Community College. She holds an MSW from New York University, and a BA in Criminal Justice from Long Island University, C.W. Post Campus.









### Thomas H. Carr, MA



Director Carr has served as the executive director of the Washington/Baltimore HIDTA since its formation in 1994. He also serves as the executive director of the Center for Drug Policy and Prevention at the University of Baltimore. Director Carr designed and implemented over 150 drug task forces, 18 drug treatment/criminal justice, and five drug prevention initiatives during the last 26 years.

As chairperson of the HIDTA Program's Performance Management effectiveness of drug law enforcement, treatment, prevention and criminal intelligence initiatives, Director Carr worked with ONDCP and nine other HIDTAs to develop an Opioid Response Strategy.

He also led the development of the Overdose Detection Mapping Application Program (ODMAP), a real-time overdose surveillance system used to identify spikes in fatal and non-fatal drug overdoses.









### Lora Peppard, PhD, DNP, PMHNP-BC



Dr. Lora Peppard is the Deputy Director for Treatment and Prevention for the Washington/ Baltimore HIDTA and the Director of ADAPT in the Center for Drug Policy and Prevention at The University of Baltimore. Prior to her appointment with HIDTA, she was an Associate Professor at George Mason University and Project Director for several federally funded substance use and behavioral health prevention grants funded by SAMHSA and HRSA.

Dr. Peppard is committed to translating and integrating substance use prevention programs, practices, and strategies into communities. She has almost 20 years of clinical experience as a psychiatric nurse practitioner in emergency, inpatient and outpatient settings. She has developed innovative, system-wide programs to address the unmet substance use and behavioral health needs of people who are underserved, in the military, or have a serious mental illness (SMI). Dr. Peppard serves as a community, state, national, and international consultant on substance use and behavioral health prevention. She has authored several peer-reviewed publications on her work.







# Housekeeping

- General Zoom operations
- Navigating your screen
- Logging on to each session
- Resource & Speaker Supplements
- Evaluations
- CEs & Certificates



# ADAPT's Mission

To advance knowledge, skills, and quality outcomes in the field of substance use prevention while supporting successful integration of strategies informed by the best available evidence into HIDTA communities.

**Primary Goal:** Provide essential training and technical assistance (TTA) services in the identification, implementation and evaluation of substance use prevention strategies.





### What can you expect from today's Summit?

- Updates on national drug priorities and advances in the field of substance use prevention science.
- 2. Inspiration and a framework for solving problems before they happen.
- 3. A summary of the best available evidence for communicating to and with youth about substance use prevention.
- 4. A toolkit and ideas from various roles to help you get started.
- 5. A Call to Action 🙂



Integrate the best available evidence today into your communications with youth.



**PLEDGE** to communicate with youth about substance use prevention using evidence-informed strategies.

**LEARN** one positive social norm for substance use in your community.

**USE** that positive norm in a frame when communicating with youth.

**SHARE** this Call to Action with others, who interact with youth.



#### **INTRODUCTION**

The Public Health/Public Safety Framework highlights and synergizes continuous efforts of stakeholders and community partners while synchronizing public health and safety programs and initiatives, aimed at combatting illicit drug use and its availability across the United States.

#### VISION

This Framework aims to build a stronger, healthier, drug free society by drastically reducing the number of Americans losing their lives to drug addiction.

#### **MISSION**

Through coordinated, systematic effort, the mission of this framework is to reduce drug use, manufacturing and trafficking; drug-related crime and violence; and drug related health-consequences. To achieve this mission, ONDCP – through the High Intensity Drug Trafficking (HIDTA) Program – will bolster the following programs in support of drug prevention, treatment and recovery, and reducing availability of illicit drugs:

#### **Overdose Detection Mapping Application Program (ODMAP)**

- Provides real-time overdose surveillance data across jurisdictions to support public safety and public health efforts to mobilize an immediate response to a sudden increase, or spike in overdoses.
- Links users to a mapping tool that tracks fatal and nonfatal overdoses (including naloxone administration) in order to stimulate real-time response and strategic analysis.

#### Naloxone Training and Distribution

• Focused on providing naloxone kits to all emergency personnel (including police and fire departments) to reduce opioid deaths in each regional HIDTA.

#### **Overdose Response Strategy (ORS)**

- The ORS is implemented by state teams made up of Drug Intelligence Officers (DIOs) and Public Health Analysts (PHAs), who work together on drug overdose issues within and across sectors and states. By sharing information across sectors, the ORS is growing the body of evidence related to early warning signs and prevention strategies.
- The mission of the ORS is to help communities reduce fatal and non-fatal drug overdoses by connecting public health and public safety agencies, sharing information, and supporting evidence-based interventions.

#### The National Marijuana Initiative (NMI)

- A national education initiative focused on advancing factual knowledge on marijuana and the various impacts of its legalization.
- Supports all regional HIDTAs to carry out the National Drug Control Strategy by providing information and presentations to law enforcement, policymakers, drug abuse prevention coalitions, and other community groups regarding the changing landscape of marijuana policies.

#### National HIDTA Prevention Strategy

- Promotes and supports the integration of innovative evidence-based strategies to reduce substance use in our Nation's communities by serving as a prevention infrastructure that facilitates cross-sector collaboration among its partners, as well as training and education among all HIDTA regions.
  - Supported by A Division for Advancing Prevention and Treatment (ADAPT):
    - Mission: To advance knowledge, skills, and quality outcomes in the field of substance use prevention while supporting successful integration of evidence-based strategies into HIDTA communities.
    - Provides technical assistance in nine domains: 1) identification of evidence-based strategies, 2) training, 3) implementation, 4) evaluation, 5) finance/budgeting,
       6) sustainability, 7) early response, 8) prevention messaging, and 9) systems development.



# Public Health/Public Safety Framework

#### NATIONAL MARIJUANA INITIATIVE (NMI)

The NMI is an educational platform which strives to dispel misconceptions about marijuana and raise awareness of issues surrounding the drug, so that citizens and policymakers can make wellinformed choices regarding marijuana use and regulations.

### PREVENTION/ADAPT

A Division for Advancing Prevention and Treatment (ADAPT) supports the National HIDTA Prevention Strategy by using a coordinated approach to integrate innovative evidence-based and evidenceinfromed prevention strategies into the synchronized efforts of federal, state, local, and tribal law enforcement and community partners.



The Overdose Detection Mapping Application Program provides real-time overdose surveillance data across jurisdictions to support public safety and health efforts to mobilize an immediate response to an overdose spike.



Naloxone Distribution programs are focused on providing naloxone kits to all emergency personnel (including police and fire departments), as well users, their friends and families, in order to reduce opioid deaths.

#### OVERDOSE RESPONSE STRATEGY (ORS)

With support from the ONDCP and the Centers for Disease Control and Prevention (CDC), the ORS focuses on reducing fatal and non-fatal drug overdoses by improving information sharing across agencies and supporting evidence-based interventions.



The Public Health/Public Safety Framework highlights five intersecting initiatives focused on substance abuse prevention, treatment and recovery, as well as reducing the availability and use of illicit drugs.



#### National HIDTA Prevention Strategy

#### BACKGROUND

The National HIDTA program funds initiatives that support evidence-based and evidenceinformed prevention strategies focused on stopping drug abuse before it begins. HIDTA prevention initiatives accomplish this by building community coalitions and partnerships that bring together law enforcement, educational, social service, and community organizations to provide science-based prevention programs. These programs are conducted in schools, communities and in partnership with community coalitions, civic organizations, and faith-based organizations across the country. Information sharing sessions, symposiums, public forums, and prevention conferences are held for law enforcement professionals and their coalition partners to improve prevention practices within their respective communities. The National HIDTA Prevention Strategy will synchronize these efforts and afford greater support and outcomes to the National Drug Control Strategy and the federal, state, local, and tribal partners.

#### MISSION

The National HIDTA Prevention Strategy promotes and support integration of innovative evidence-based and evidence-informed strategies to reduce substance us in our Nation's communities.

#### VISION

The National HIDTA Prevention Strategy seeks to serve as a prevention infrastructure that facilitates cross-sector collaboration and communication among its stakeholders. The Strategy functions as a catalyst for the development, implementation and evaluation of prevention programming, unique to the needs of HIDTA communities.

#### GOALS

- 1. Establish prevention strategies in all HIDTA regions.
  - a. Prevention experts provide education and training to HIDTA personnel
  - b. Partnerships encouraged with public health and public safety personnel
- 2. Use assessments and research to guide prevention efforts.
  - a. Select appropriate strategies to address the top priority needs within the HIDTA regions
- 3. Sustain Prevention strategies in all HIDTA regions.
  - a. Creation of National HIDTA Prevention Initiative
  - b. Evaluate and report outputs from each HIDTA region prevention programs

#### PARTNERS

<u>Federal</u>: United States Department of Agriculture  $\cdot$  Department of Defense (National Guard Bureau)  $\cdot$  Department of Education  $\cdot$  Department of Health and Human Services  $\cdot$  National Institute of Health  $\cdot$  Department of Homeland Security  $\cdot$  Department of Justice  $\cdot$  Department of Labor  $\cdot$  Department of Transportation  $\cdot$  Department of Veteran Affairs

<u>State & Local</u>: Youth · Parents · Businesses · Media · Schools (Universities & Community Colleges) · Youth-service organizations · Law Enforcement · Religious/Fraternal Organizations · Civic/Volunteer Groups · Healthcare Professionals · State/Local/Tribal Governments · Not-for-Profit Organizations · Other organizations involved in reducing substance abuse and misuse.







### **ADAPT: A Division for Advancing Prevention & Treatment**

#### Mission

The mission of ADAPT is to advance knowledge, skills, and quality outcomes in the field of substance use prevention while supporting successful integration of strategies informed by the best available evidence into communities.

### Goals

- 1. Advance substance use prevention strategies through essential training and technical assistance services and resources.
- 2. Promote public health and public safety partnerships in substance use prevention.
- 3. Prepare the future public health and public safety workforces through student engagement in ADAPT operations and projects.

### **HIDTA Prevention**

ADAPT supports the National High Intensity Drug Trafficking Area (HIDTA) Program by operationalizing the National HIDTA Prevention Strategy. ADAPT assists HIDTAs with implementing and evaluating substance use prevention strategies within their unique communities. ADAPT also keeps HIDTA communities up to date with advances in prevention science. A variety of trainings, technical webinars, and other resources to cultivate, nurture, and support hospitable systems for implementation are offered throughout the year.

### **Technical Assistance**

Technical assistance is available to all HIDTA communities in the following domains:

- 1. Identification of the Best Available Evidence in Substance Use Prevention
- 2. Training
- 3. Implementation
- 4. Evaluation
- 5. Finance/Budgeting

- 6. Sustainability
- 7. Early Response
- 8. Prevention Communication
- 9. Systems Development
  - Infrastructure
  - Assessment

### Learn More

Visit us at <a href="https://www.hidta.org/adapt/">https://www.hidta.org/adapt/</a> to learn about our technical assistance services, event and training announcements, resources, and more!

#### **Contact Us**

For more information, email us at **adapt@wb.hidta.org** or reach out to Lora Peppard at **lpeppard@wb.hidta.org**.

#### **Connect with Us**

For frequent updates from ADAPT, be sure to *follow* and *like* us on the platforms below. These platforms provide an opportunity to share resources and connect with each other.



Like our Facebook page today @ https://www.facebook.com/ADAPT-100681361632663/



Follow our LinkedIn Company page for the latest insights and updates @ https://www.linkedin.com/company/adapt-a-division-for-advancingprevention-treatment



Follow us on Twitter @ https://twitter.com/ADAPT\_CDPP



Subscribe to our YouTube channel for informative video content @ <u>https://www.youtube.com/channel/UCbxhs3Kx69\_OfAMw628PO7w/</u>

To be notified of upcoming webinars, products, events, and our quarterly newsletter, subscribe below:







#### YOUR VOICE COUNTS when it comes to preventing substance use in youth.

As caregivers, educators, healthcare professionals, public safety professionals, prevention professionals, and other community members, we all have a role in preventing onset and escalation of substance use in youth aged 12-18.

Fortunately, we have much to be hopeful about, as most youth across our nation are making healthy choices to not use substances. Let's strengthen this foundation by using evidence-informed strategies to inform what we communicate and how.

Join us in an effort to **MIND the MESSAGE** and begin to integrate these strategies into your conversations with youth and prevention work.

- PLEDGE to communicate with youth about substance use prevention using the evidence-informed strategies shared in this toolkit.
- **LEARN** one positive social norm for substance use in your community.
- **SHARE** this toolkit and Call to Action with others who interact with youth.

#### EVERY VOICE CAN MAKE A DIFFERENCE.

Make sure yours is heard as we work together to advance substance use prevention in our communities through our messaging to and with youth.

### Make YOUR pledge today!



# PREVENTION INTERVENTION RESOURCE CENTER

Access e-learning courses, evidence-based program registries, & other resources to support you in advancing evidence-based prevention programming in your community.



https://www.hidta.org/adapt/preventionintervention-resource-center/ **COME LEARN WITH US!** 

Announcing the

# HIDTA PREVENTION LEARNING MANAGEMENT SYSTEM



adaptlms.hidta.org



### **Substance Use Prevention Fundamentals Course**

- Designed to help you understand the field of substance use prevention.
- Defines key prevention concepts and connects HIDTA's mission with the goals of substance use prevention.
- Introduces critical targets for prevention, explores the ways prevention exists in multiple contexts, and shares what works (and what doesn't) in substance use prevention.



### UPCOMING WEBINARS Winter 2022-Spring 2023

#### Advancing Understanding and Application of Social Norms Approaches for Substance Use Prevention

- **Part 1:** Preparing to implement a positive social norms approach: Campaigns and conversations
- Part 2: A positive community norms approach to substance use prevention

Part 1 of this series will share the process of implementing and evaluating positive social norms approaches as standalone interventions. Part 2 will introduce a model for building social norms interventions into an upstream comprehensive community approach for substance use prevention.

#### How to Have Conversations with Youth for Substance Use Prevention

This webinar will offer guidance on how to talk with youth about nicotine, alcohol, marijuana, and other drugs. Strategies for how to engage, educate, and support youth at different development stages will be reviewed.

#### Using Evidence-Based Registries to Identify Substance Use Prevention Interventions

In partnership with **Blueprints for Healthy Youth Development**, this webinar will introduce steps to navigating the Blueprints registry to find evidence-based interventions based on community needs. Attendees will also learn how interventions are certified as either model plus, model, or promising designations.

#### **Best Practices for Drug Education**

This webinar will review principles for effective drug education in school and communities. **The distinction will be made between drug information, education, and prevention.** Strategies that work (and don't) in drug education will be shared.

#### **Primary Prevention of Substance Use in Youth Mini-Series**

Primary prevention aims to prevent onset and reduce further use of substances. This mini-series will review effective strategies for preventing substance use in youth, considerations for matching interventions to community needs, and offer guidance for developing, implementing, and evaluating primary prevention activities.



# FUNDING AVAILABLE

# **Combating Overdose through Community-level Intervention**

Help build the evidence base for overdose prevention strategies that focus on innovative, multisectoral collaboration.

### Funding will support:

Innovative solutions that move beyond traditional health and law enforcement policies.

### Proposals must focus on:

Opioid-involved overdoses or overdoses involving stimulants, or poly-drug overdose reduction in the regions of the United States with the highest rates of fatal and non-fatal overdoses.

### Strategies must:

- Support and promote collaboration between public safety and public health agencies.
- Use evidence-based or promising approaches to implement or enhance new or on-going communitybased programs.
- Evaluate the community-based efforts once implemented to assess their impact on reducing overdoses and other harms associated with (mis)use.

# Applications due November 7, 2022.



**Funding Agency:** Office of National Drug Control Policy, in partnership with the Center for Disease Control and Prevention

> Administered by: Center for Drug Policy & Prevention @ The University of Baltimore





# RESOURCES

# State of the Science for Substance Use Prevention

Carlos Blanco, MD, PhD

Director

Division of Epidemiology, Services, & Prevention Research

National Institute on Drug Abuse









### Carlos Blanco, MD, PhD



Carlos Blanco, M.D, PhD is the Director of the Division of Epidemiology, Services, and Prevention Research at the National Institute on Drug Abuse (NIDA), a component of the National Institutes of Health.

Dr. Blanco is a national known expert in the epidemiology and treatment of addictive disorders. Prior to joining NIDA, Dr. Blanco was Professor of Psychiatry at Columbia University Medical Center and a Research Psychiatrist at the New York State Psychiatric Institute.

He is a graduate of Universidad Autónoma de Madrid (Spain) and completed his psychiatry residency at Columbia University, where he also completed a research fellowship.

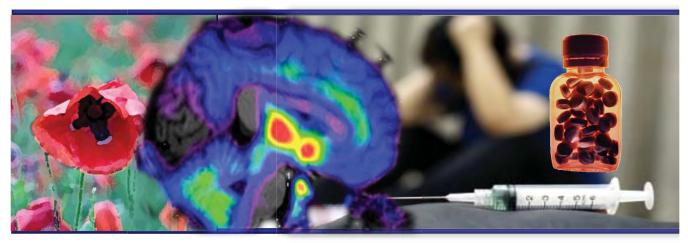
Dr. Blanco has authored over 350 peer-reviewed publications.







# State of the Science for Substance Use Prevention



**Carlos Blanco, M.D., Ph.D.** Director, Division of Epidemiology, Services and Prevention Research National Institute on Drug Abuse

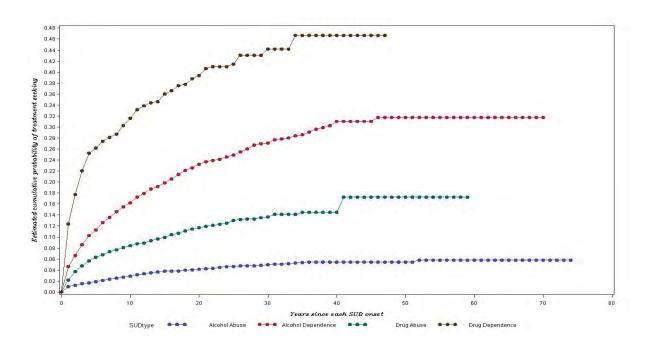




### What do we know?

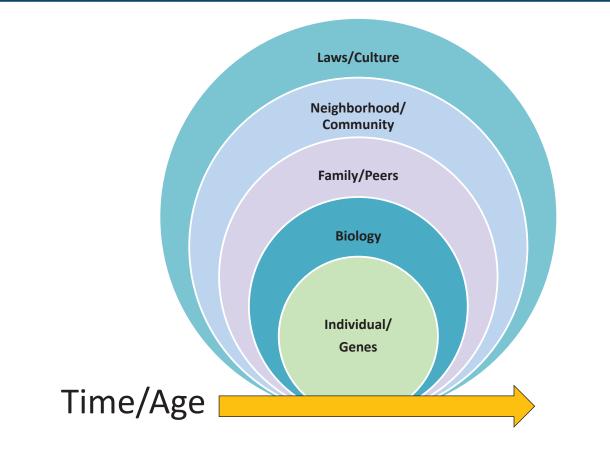
- Treatment is not enough
- Risk factors
- Course of Disorders
- Intervention Efficacy



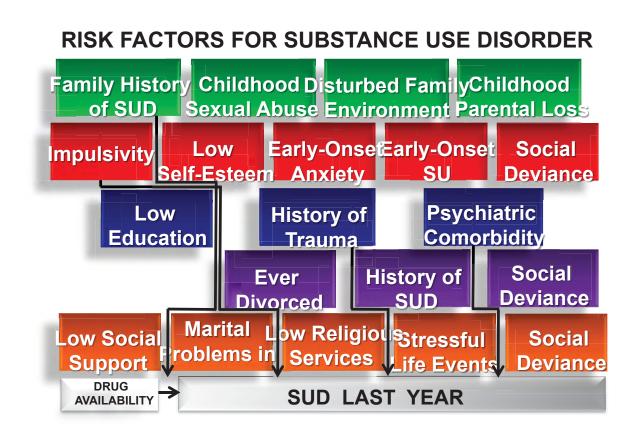


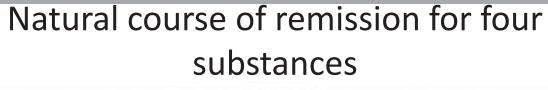
Blanco et al., Drug Alcohol Depend, 2015

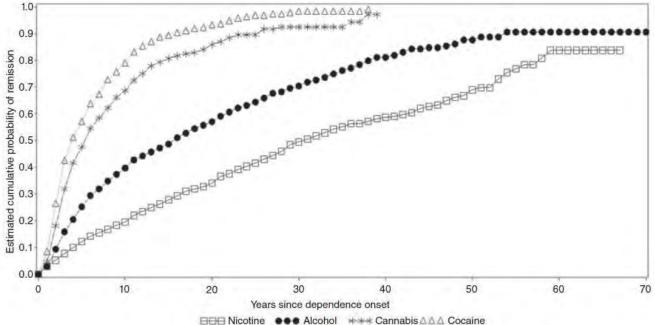
**There are Multiple Risk Factors** 



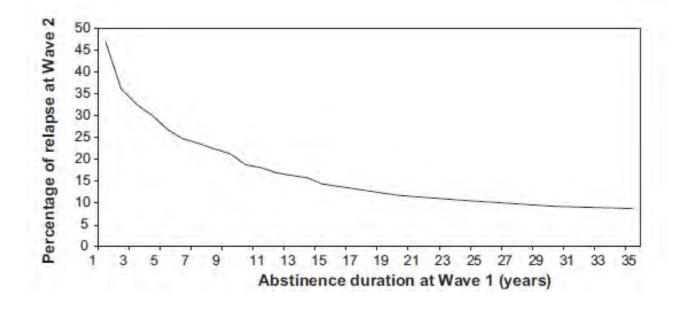
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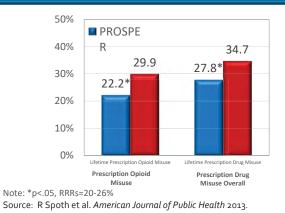


### Course of relapse of smoking

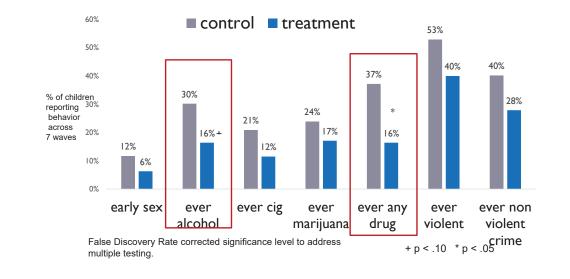


Garcia-Rodriguez et al., Drug Alcohol Depend, 2013

Example from PROSPER Community Prevention Delivery System—Young Adult Outcomes of Middle School Programs



PROSPER vs. control differences are practically significant: For every 100 misusers in non-PROSPER communities, there would be about 20-26 fewer in PROSPER communities. Parents who were in the SSDP intervention in childhood grow up to have children with lower youth self-reported alcohol and drug onset (ages 6 -18 years)

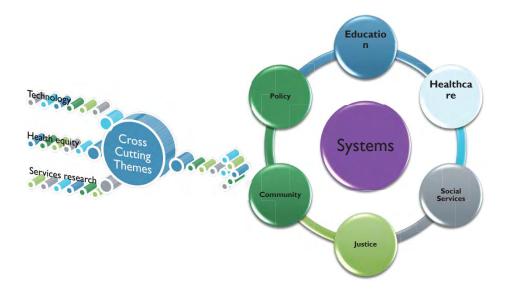


# Areas of Opportunity

- Efficacy and effectiveness research to examine intervention effects on initiation and progression of use
- Strategies to reduce harm

- Interventions to advance health equity and address upstream social determinants of health
- Research that develops and tests strategies, frameworks or tools to **disseminate**, **implement**, and **sustain** evidence-based interventions
- Fundamental science for intervention development

#### TARGET SYSTEMS







### Challenge: limited prevention funding

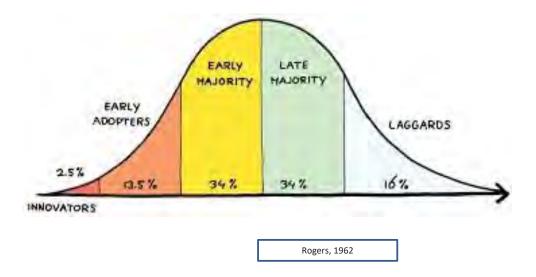


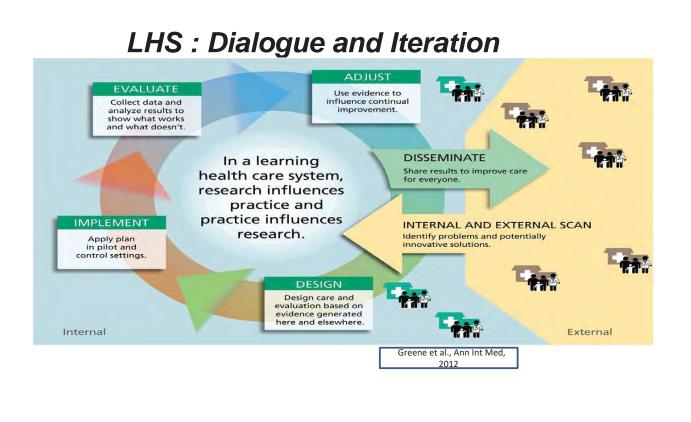
**Solution:** fund research grounded in strong partnerships with end-users to design economical and sustainable interventions

# Building partnerships with stakeholders/end users

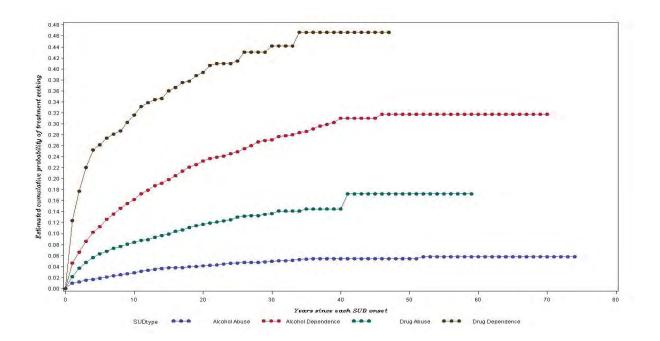
- Potential partners to facilitate transition form research to practice:
  - ACF/ASPE potential funding through Family First Preventive Services Act
  - HRSA/FQHCs informed HEAL FY23 RFA
  - SAMHSA block grants, discretionary funds, Prevention Technology Transfer Centers; Office of Prevention Innovation
  - Department of Justice
  - CMS/CMMI
  - Department of Education
  - Indian Health Service
  - CDC
  - Others?

### Traditional View of Innovation: Top Down





**Cumulative Probability of treatment for SUD** 





# RESOURCES

# Upstream: Solving Problems Before They Happen

Dan Heath

### New York Times Bestselling Author









### Dan Health



Dan Heath is the co-author, along with his brother Chip, of four long-running bestsellers: Made to Stick, Switch, Decisive, and The Power of Moments. The Heath brothers' books have sold over three million copies worldwide and been translated into 33 languages.

Mr. Heath's new book Upstream: The Quest to Solve Problems Before They Happen was an instant Wall Street Journal bestseller, and it was included on "best books" lists from Apple, Amazon, the Financial Times, and others.

Mr. Heath is a Senior Fellow at Duke University's CASE center, which supports entrepreneurs who fight for social good. He is an entrepreneur himself, having founded Thinkwell, an innovative education company that next year will celebrate its 25th anniversary. He was named in 2013 to the Thinkers 50, a ranking of the world's 50 most influential management thinkers, and also to Fast Company magazine's list of the Most Creative People in Business.







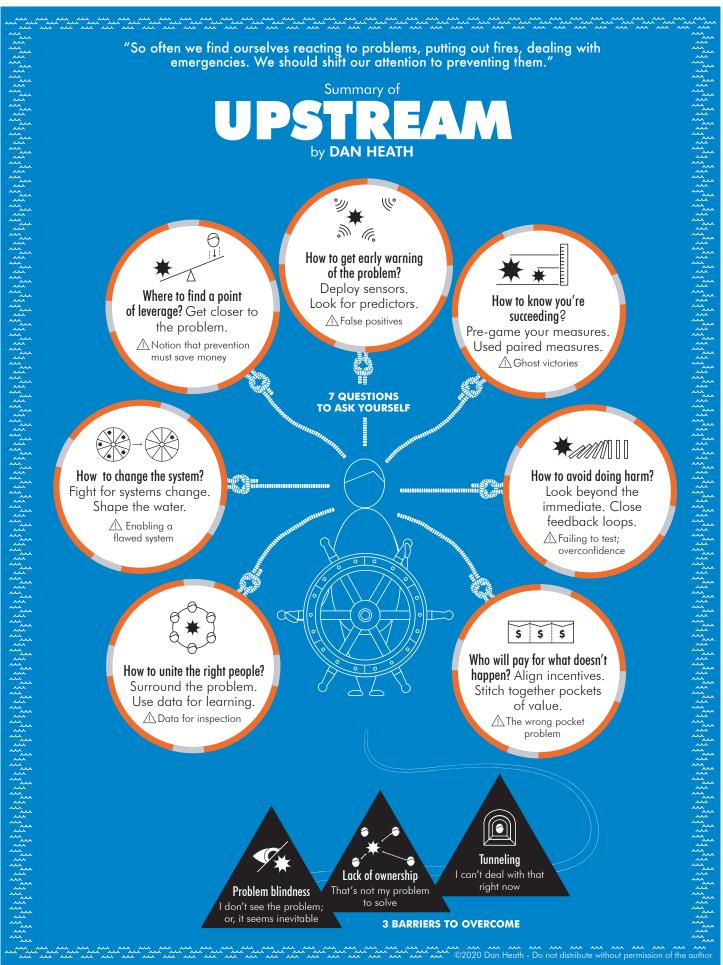


### Dan Health, cont.

He has spoken to teachers, police chiefs, U.S. senators, interior designers, Navy admirals, health care leaders, marketers, ministers, and countless executive teams, across 26 countries on 6 continents. (He's still waiting for that invitation from Antarctica).

Mr. Heath has an MBA from Harvard Business School and a BA from the Plan II Honors Program at the University of Texas at Austin. One proud geeky moment for Mr. Heath was his victory in the New Yorker Cartoon Caption Contest, beating out 13,000 other entrants.

He lives in Durham, NC.



|   | DECENSIVE<br>THE MENT AND   |   | Upstream<br>He was to<br>be was to<br>be was to<br>to they<br>was to<br>to they<br>was to<br>they<br>be an heath<br>He was to be to be to be to<br>the was to the was to<br>the was to<br>the was to<br>the was to<br>the was to the was to the was to<br>the was to the was to the was to the was to<br>the was to the was |
|---|---|---|---|
| SWITCH (2010)   | DECISIVE (2013)   | THE POWER OF MOMENTS (2017)   | UPSTREAM (2020)   |
| How to change things  | How to make better choices  | Why certain experiences have  | The Quest to Solve Problems   |
| when change is hard   | in life and work  | extraordinary impact  | Before They Happen  |
| New York Times bestseller<br>Amazon: 4.6/5.0<br>★★★★☆ 2,594 ratings | New York Times bestseller<br>Amazon: 4.6/5.0  | New York Times bestseller<br>Amazon: 4.7/5.0<br>★★★★☆ ~ 1,586 ratings   | Wall Street Journal bestseller<br>Amazon: 4.7/5.0   |
| Book in one word:   | Book in one word:   | Book in one word:   | Book in <del>one</del> two words:   |
| CHANGE  | DECISIONS   | EXPERIENCES   | <b>PREVENTING PROBLEMS</b>  |
| <i>Top audiences for the book</i> :                                 | Top audiences for the book:   | Top audiences for the book:   | <i>Top audiences for the book:</i>  |
| - Health care   | - Financial services  | - Anyone in service industry  | - Senior executives   |
| - Business of all kinds   | - Gov't & education leaders   | - Health care   | - Health care & public health   |
| - Education & government  | - Senior executives   | - HR  | - Education & government  |
| <i>Listen for</i> : change, transition,                             | <i>Listen for</i> : agility,  | <i>Listen for</i> : customer or patient   | <i>Listen for</i> : quality, operations,  |
| transformation, innovation,   | experimentation, discipline,  | experience, culture, employee   | proactive vs. reactive,   |
| behavior, alignment   | pains of "consensus"  | engagement, motivation  | improvement, sustainability   |
| Switch keynotes seem to work for every single audience.             | Decisive works best for analytical, left-brain audiences.   | Like Switch, this material seems to work for every group.   | The freshest material.<br>And speaks to the times.  |
|   | How to change things<br>when change is hard<br>New York Times bestseller<br>Amazon: 4.6/5.0<br>Amazon: 4.6/5.0<br>Amazon: 4.6/5.0<br>Amazon: 4.6/5.0<br>CHANGE<br>Book in one word:<br>CHANGE<br>Top audiences for the book:<br>- Health care<br>- Business of all kinds<br>- Education & government<br>Listen for: change, transition,<br>transformation, innovation,<br>behavior, alignment<br>Switch keynotes seem to work | How to change things<br>when change is hardHow to make better choices<br>in life and workNew York Times bestseller<br>Amazon: 4.6/5.0<br>****** 2,594 ratingsNew York Times bestseller<br>Amazon: 4.6/5.0<br>****** 962 ratingsBook in one word:<br>CHANGEAmazon: 4.6/5.0<br>****** 962 ratingsTop audiences for the book:<br>- Health care<br>- Business of all kinds<br>- Education & governmentTop audiences for the book:<br>- Financial services<br>- Gov't & education leaders<br>- Senior executivesListen for: change, transition,<br>transformation, innovation,<br>behavior, alignmentListen for: agility,<br>experimentation, discipline,<br>pains of "consensus"Switch keynotes seem to workDecisive works best for | SWITCH (2010)<br>How to change things<br>when change is hardDECISIVE (2013)<br>How to make better choices<br>in life and workTHE POWER OF MOMENTS (2017)<br>Why certain experiences have<br>extraordinary impactNew York Times bestseller<br>Amazon: 4.6/5.0<br>****** 2,594 ratingsNew York Times bestseller<br>Amazon: 4.6/5.0<br>****** 962 ratingsNew York Times bestseller<br>Amazon: 4.7/5.0<br>****** 1,586 ratingsBook in one word:<br>CHANGEBook in one word:<br>DECISIONSNew York Times bestseller<br>Amazon: 4.7/5.0<br>****** 1,586 ratingsTop audiences for the book:<br>- Health care<br>- Business of all kinds<br>- Education & governmentTop audiences for the book:<br>- Financial services<br>- Gov't & education leaders<br>- Senior executivesTop audiences for the book:<br>- Anyone in service industry<br>- Health care<br>- Halth care<br>- Business of all kinds<br>- Education & governmentListen for: customer or patient<br>experimentation, discipline,<br>pains of "consensus"Listen for: customer or patient<br>experience, culture, employee<br>engagement, motivationSwitch keynotes seem to workDecisive works best forLike Switch, this material seems  |



## RESOURCES

## Selecting & Implementing Upstream Interventions within a System of Prevention

#### Karl Hill, PhD

Director, Prevention Science Program Professor, Psychology & Neuroscience Institute of Behavioral Science, University of Colorado Boulder

#### Pamela Buckley, PhD

Senior Research Associate Institute of Behavioral Science, University of Colorado Boulder Principle Investigator, Blueprints for Healthy Youth Development









### **PRESENTER BIO**

#### Karl Hill, PhD



Dr. Karl G. Hill is director of the Prevention Science Program, Co-Principal Investigator of the Blueprints for Healthy Youth Development registry, and Professor of Psychology and Neuroscience at the University of Colorado Boulder. Dr. Hill's work over the last thirty years has focused on understanding two questions: What are optimal family, peer, school and community environments that encourage healthy youth and adult development? And how do we work with communities to make this happen?

Prior to CU Boulder, he worked for 23 years at the University of Washington as a professor and prevention scientist where he sought to understand the development and consequences of prosocial outcomes as well as antisocial behaviors such as drug use and dependence, crime, and gang membership, and the mechanisms of continuity and discontinuity in these behaviors across generations. In addition, his work has focused on developing and testing interventions to shape these outcomes, and on working with communities to improve youth development and to break intergenerational cycles of problem behavior.









### PRESENTER BIO

#### Pamela Buckley, PhD



Dr. Pamela Buckley is a senior research associate in the Institute of Behavioral Science at the University of Colorado Boulder. She is also Principal Investigator of Blueprints for Healthy Youth Development, a globally recognized registry of experimentally proven interventions promoting rigorous scientific standards for certification that serves as a resource for governmental agencies, foundations, community organizations, and practitioners seeking to make informed decisions about their investments in preventive interventions.

Her expertise is in testing social programs designed to prevent antisocial behavior and promote a healthy course of youth development. She has extensive knowledge of the prevention science literature and expertise in the design and implementation of evaluation research projects.

A former school psychologist, she also has considerable experience consulting in classrooms with teachers, students, families, and communities.









#### 2022 HIDTA Prevention Summit October 2022



#### Selecting and Implementing Upstream Interventions within a System of Prevention

Karl G. Hill Professor, Psychology & Neuroscience Director, Prevention Science Program CU Boulder

Karl.Hill@Colorado.edu

#### Talk Overview

- My Background



- Basic Prevention Principles (relevant to Community Based Prevention)
- Community Based Prevention
- Discussion



#### 2022 HIDTA Prevention Summit October 2022



#### Selecting and Implementing Upstream Interventions within a System of Prevention

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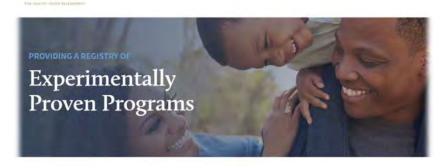
FIND PROGRAMS BLUEPRINTS CERTIFICATION NEWS & EVENTS FAQS ABOUT BLUEPRINTS

About 75 people working across 10 projects

Blueprints

Blueprints

#### **Co-Director** Blueprints for Healthy Youth Development



A web-based registry of *experimentally proven programs* (EPPs) promoting the most rigorous scientific standard and review process for certification.

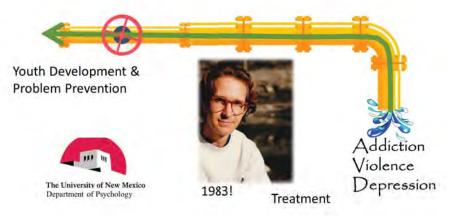
effective in reducing antisocial behavior and promoting a healthy course of youth developmentand adult maturity. We also advant the weldning. humel to require and health, and nationally, and marking of hits/those or the importance of advanting

ng a comprehensive, trusted registry of evidence-based interventions (programs, practices and policies) that are

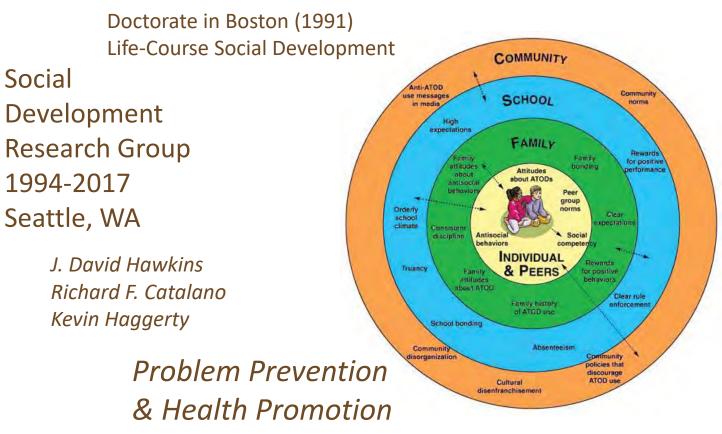
www.blueprintsprograms.org

#### My story: from treatment to prevention

I started my career in the 80s in treatment. It was a fabulous and important job, but over time I became frustrated because no matter how good a job I did, I was not stopping the pipeline of new people through my door.



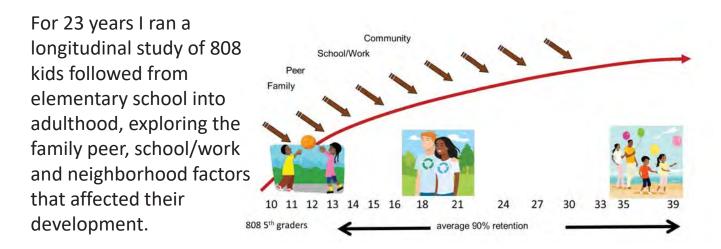
I became convinced that we needed to work upstream on youth development and problem prevention to prevent kids from getting involved in drugs and crime in the first place.



#### All of these factors influence this teen's addiction.



# Seattle Social Development Project followed 808 kids from elementary school into midlife (still ongoing)





We moved to CU Boulder in 2017



Karl G. Hill, PhD Director, Prevention Science Program Co-Principal Investigator, *Blueprints for Healthy Youth Development* Professor Psychology and Neuroscience Institute of Behavioral Science University of Colorado Boulder

### Talk Overview

- My Background



- Basic Prevention Principles (relevant to Community Based Prevention)
- Community Based Prevention
- Discussion

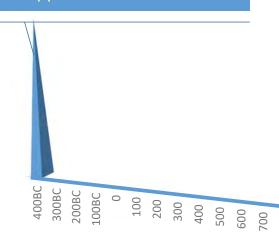


What is Prevention Science



Karl G. Hill, PhD Director, Prevention Science Program Co-Principal Investigator, *Blueprints for Healthy Youth Development* Professor Psychology and Neuroscience Institute of Behavioral Science University of Colorado Boulder

400-350 BCE Aristotle Biology, Physics, Astronomy, Geology Hippocrates - Medicine



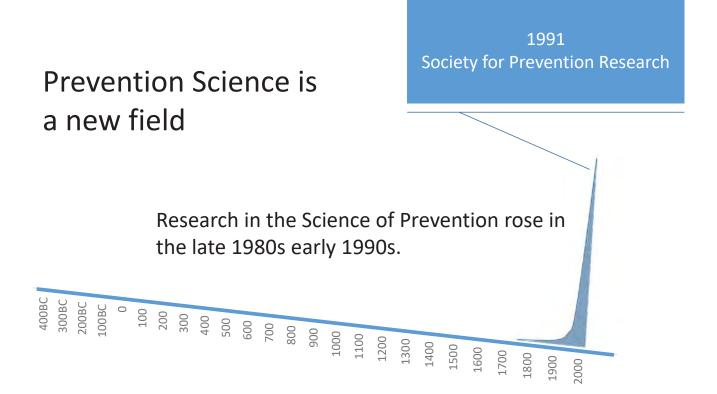




Think about it. Other sciences like biology, physics, astronomy, geology, medicine, etc. have been around for 2400 years!

That's a long time to develop knowledge.

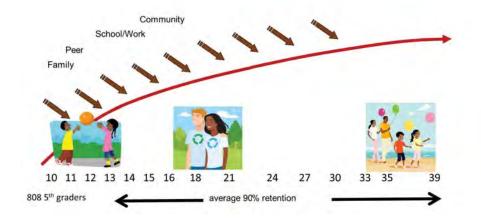
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# What are the root causes of addiction and related problems?

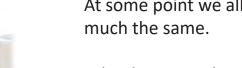


Seattle Social Development Project followed 808 kids from elementary school into midlife (still ongoing)



Using data from our longitudinal studies we can "turn the clock back" and see what their childhood and adolescence was like.

What distinguished who went down which pathway?



RA

At some point we all start out pretty much the same.

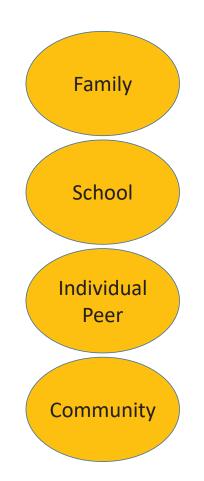
What happens along the way to push kids off track?





The <u>root causes</u> of prosocial and problematic development reach across all domains.





What are the one or two big causes that we can focus on to reduce addiction?



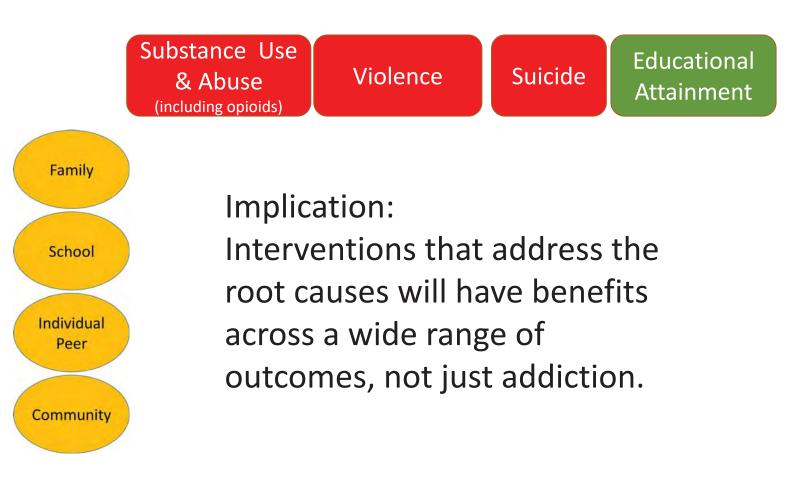
### Root Causes

Risk and protective factors exist across every area of life: family, peer, school, neighborhood and individual characteristics.

| Hawkins,     | Catalano  | & | Miller     | (1992) | ) |
|--------------|-----------|---|------------|--------|---|
| 110 99 1113, | cutulullo | 6 | 1 viiii Ci | (1))2) | / |

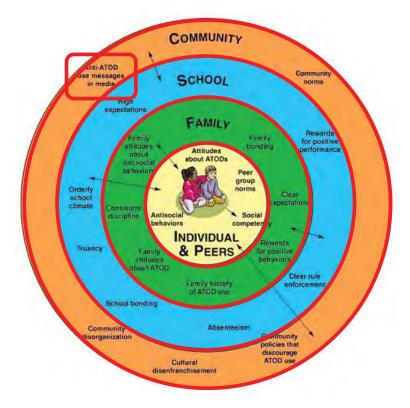
| <b>RISK FACTORS</b><br>Risk factors increase the likelihood young people<br>will develop health and social problems.  | DOMAIN            | PROTECTIVE FACTORS<br>Protective factors help buffer young people with<br>high levels of risk factors from developing health<br>and social problems. |
|---|-------------------|--|
| <ul> <li>Low community attachment</li> <li>Community disorganisation</li> <li>Community transitions and mobility</li> <li>Personal transitions and mobility</li> <li>Laws and norms favourable to drug use</li> <li>Perceived availability of drugs</li> <li>Economic disadvantage</li> </ul> | COMMUNITY         | Opportunities for prosocial involvement in the<br>community     Recognition of prosocial involvement   |
| Poor family management and discipline         Family conflict     A family history of antisocial behaviour     Favourable parental attitudes to the problem         behaviour   | FAMILY            | Attachment and bonding to family     Opportunities for prosocial involvement in the     family     Recognition of prosocial involvement              |
| <ul> <li>Academic failure (low academic achievement)</li> <li>Low commitment to school</li> <li>Bullying</li> </ul>   | SCHOOL            | <ul> <li>Opportunities for prosocial involvement in school</li> <li>Recognition of prosocial involvement</li> </ul>                                  |
| Rebelliousness     Early initiation of problem behaviour     Impulsiveness     Antisocial behaviour     Favourable attitudes toward problem behaviour     Interaction with friends involved in problem         behaviour     Sensation seeking     Rewards for antisocial involvement         | PEER / INDIVIDUAL | • Social skills     • Belief in the moral order     • Emotional control     • Interaction with prosocial peers                                       |

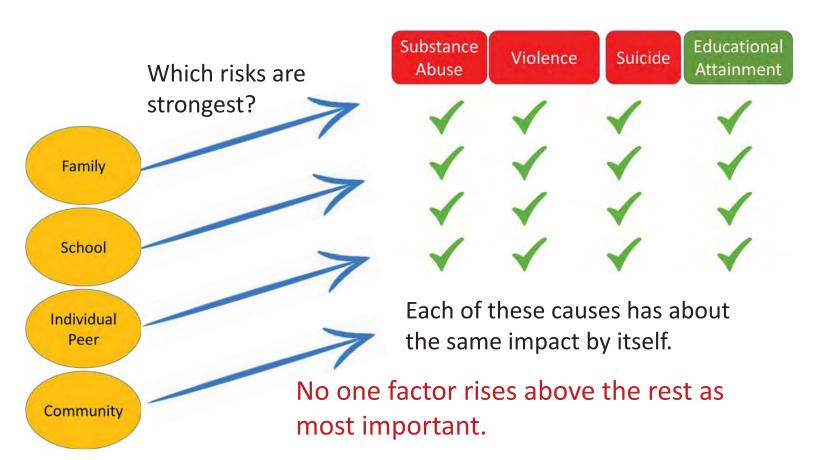


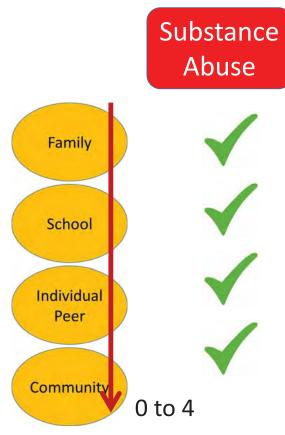


Anti-Drug Educational Campaigns are important, but alone are not sufficient to prevent use and addiction.

These campaigns need to be part of a **comprehensive strategy** to address the root causes of addiction across multiple domains.





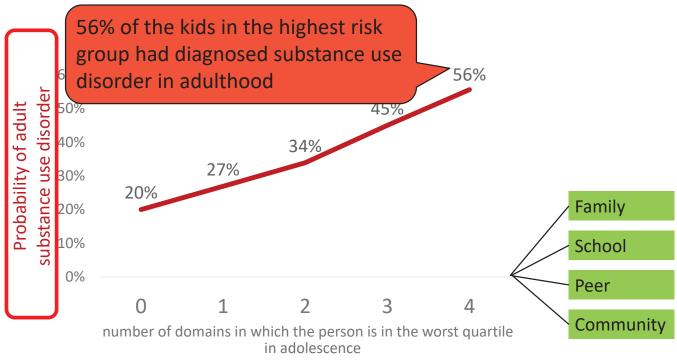


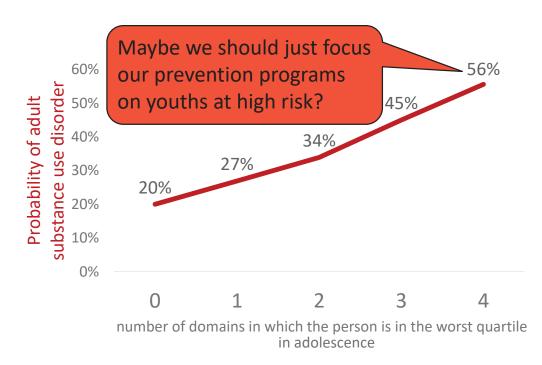
# However, they add up.

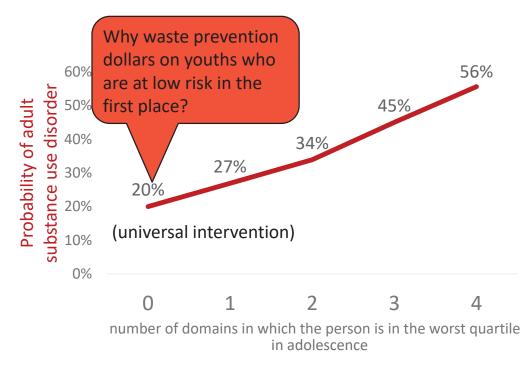
In how many domains was the child in the worst 25% during adolescence?

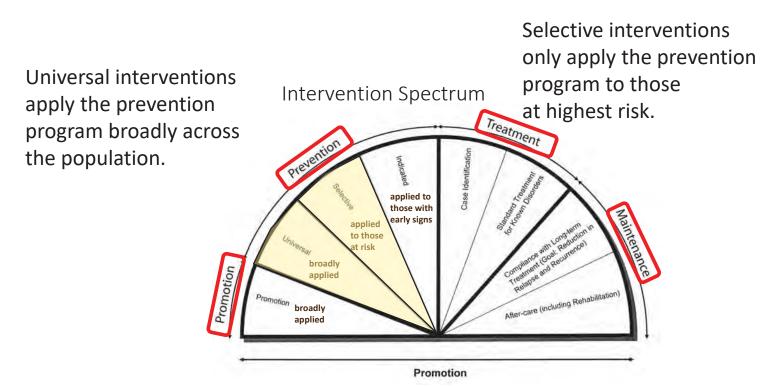
**Cumulative Risk** 

# Predicting Substance Use Disorder in Adulthood from Adolescent Risk





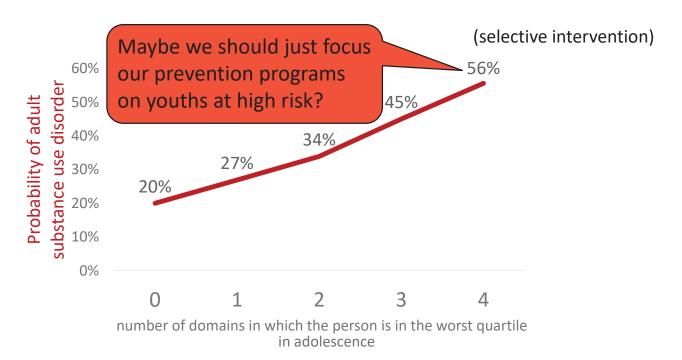




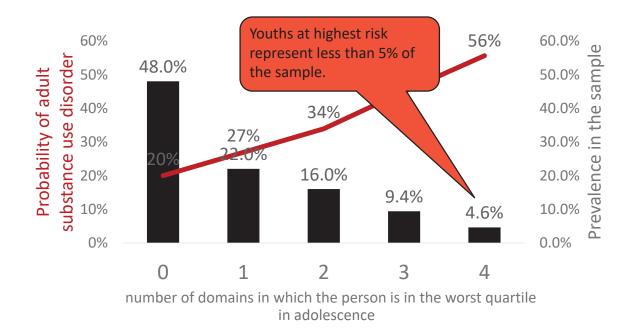
Source: Institute of Medicine (2009). Preventing Mental, Emotional and Behavioral Disorders Among Young People. O'Connell, Boat & Warner (eds.) Washington DC: National Academy Press

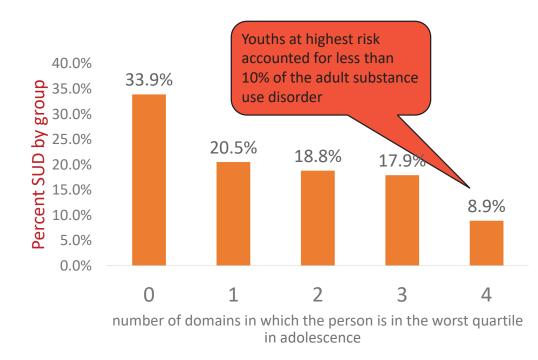
A prevention strategy that focuses only on youth at high-risk will fail to "move the needle" on substance use disorder in a community.



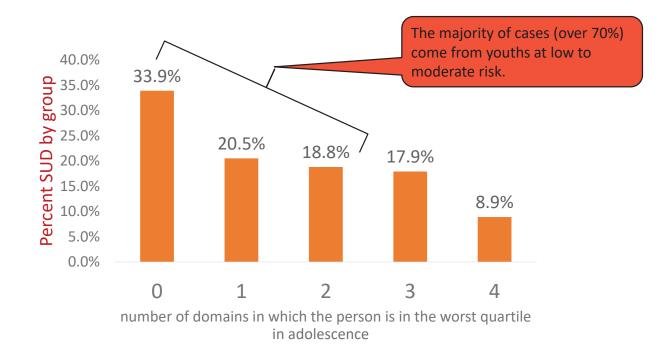


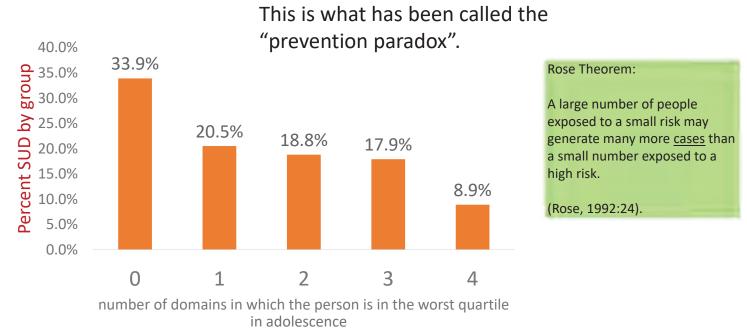
# Predicting Substance Use Disorder in Adulthood from Adolescent Risk

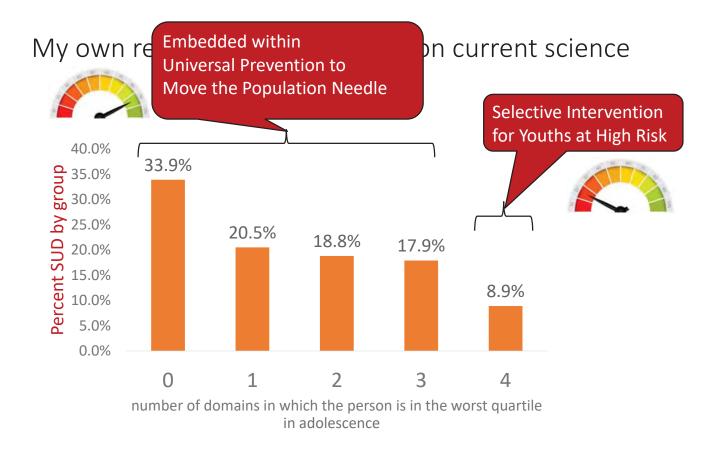




# Predicting Substance Use Disorder in Adulthood from Adolescent Risk





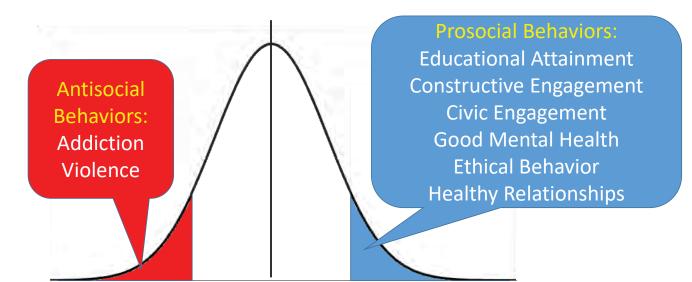


With "selective" or "indicated" interventions you try to identify those individuals who are at greatest risk of addiction.

In Universal Prevention, we seek to turn down the heat.

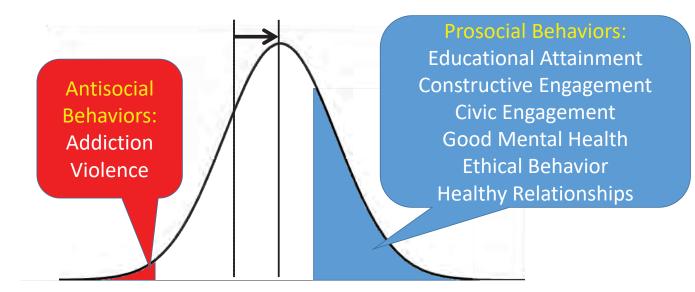


#### Shifting the Curve



Distribution of problems in a population of youths.

#### Shifting the Curve



Small shifts in the population result in large changes in the "tails".

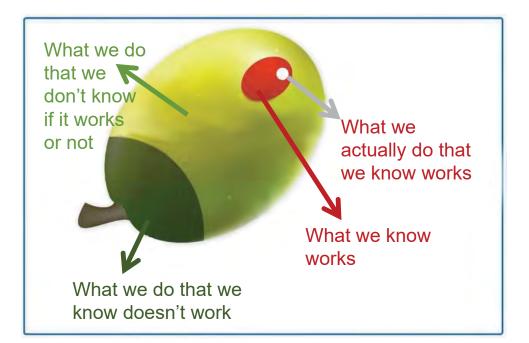
### What have we learned in the last 30 years?

- 1. The causes of disordered and of positive development <u>reach across</u> <u>all areas of influence</u>: family, school, peer, community, individual.
- 2. These same factors affect a <u>wide range of outcomes</u>.
- 3. Each of these causes has about the same impact, however together they have a large <u>cumulative</u> impact.
- 4. For a number of reasons (e.g., the prevention paradox & shifting the curve) a strong community prevention strategy embeds a <u>selective</u> intervention within a <u>universal</u> strategy. If funds are limited, do not neglect Universal.
- 5. Getting communities to select and implement tested, effective interventions takes planning, but we have many successes.

#### Talk Overview

- Basic Prevention Principles
- Community Based Prevention
- What do we still not know?

#### The Olive of Prevention



Unfortunately, most of what has historically been implemented in communities to prevent substance abuse and other problems has little to no evidence of effectiveness.

#### **Community-Based Prevention**

Two general sorts of communitybased prevention strategies

- 1) Population Strategies
- 2) Community Mobilization



#### **Community-Based Prevention**

Two general sorts of communitybased prevention strategies

1) Population Strategies

Seek to **change features of communities** as a whole, for example:

- Policy changes: smoking/vaping/ cannabis laws
- Improving access to health care
- Improved access to recreational spaces
- Community wide health initiatives

# Changes in tobacco marketing example: point of sale display bans

#### The "Power Wall"



# Changes in tobacco marketing example: point of sale display bans

#### The "Power Wall"



## Global evidence on the effect of point-of-sale display bans on smoking prevalence

Yanyun He,<sup>1</sup> Ce Shang,<sup>2</sup> Jidong Huang,<sup>3</sup> Kai-Wen Cheng,<sup>1,2</sup> Frank J Chaloupka<sup>1,2</sup>

ABSTRACT

Background Since Iceland became the first country to

displays in 2001, 20 countries have implemented POS display bans as of 2016. This study examined the effect that POS display bans have on smoking prevalence.

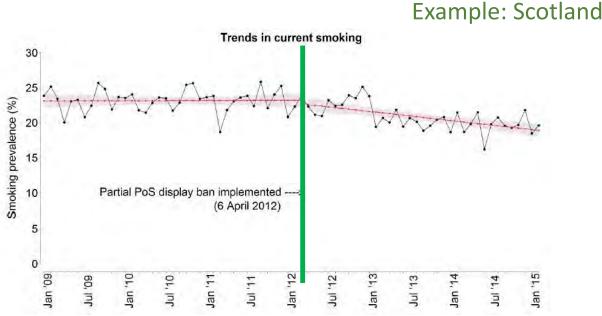
**Methods** Data were sourced from Euromonitor International and the WHO MPOWER package for 2007–2014 from 77 countries worldwide. generalised linear models with country and year fixed effects were estimated to analyse the effect of POS display bans on smoking prevalence.

**Results** Having a POS display ban reduced overall adult daily smoking, male smoking and female smoking by about 7%, 6% and 9%, respectively.

conclusions Having a FO3 display ban is likely to reduce smoking prevalence and generate public health benefits. He, Yanyun, Shang, Ce, Huang, Jidong, Cheng, Kai-Wen, & Chaloupka, Frank J. (2018). Global evidence on the effect of point-of-sale display bans on smoking prevalence. *Tobacco Control*, 27(E2), E98-E104. doi:10.1136/tobaccocontrol-

2017-053996

# Changes in tobacco marketing example: point of sale display bans



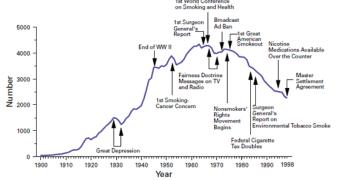
#### Ford, A., et al. (2018). Tobacco Induced Diseases

## Population Strategies to Reduce Smoking

Smoking restrictions

- Point of Sale Displays
- In restaurants
- On airplanes
- Vending machines
- Labeling
- Advertising constraints
- Taxation

FIGURE 1. Annual adult per capita cigarette consumption and major smoking and health events — United States, 1900–1998



Sources: United States Department of Agriculture; 1986 Surgeon General's Report.

#### **Community-Based Prevention**

| Two general sorts of community-<br>based prevention strategies                                 | <ul> <li>Seek to change features of communities as<br/>a whole, for example:</li> <li>Policy changes: smoking/vaping/<br/>cannabis laws</li> </ul> |
|--|--|
| 1) Population Strategies   | <ul> <li>Improving access to health care</li> <li>Improved access to recreational spaces</li> <li>Community wide health initiatives</li> </ul>     |
|  |  |
| 2) Community Mobilization  | Seeks to <b>involve members of the</b><br><b>community</b> in the planning, development,   |
| 2) Community Mobilization<br>Population Strategies can be<br>effective, but are not sufficient |  |

### Community Mobilization



- You're not necessarily mandating laws across a whole community.
- You're <u>mobilizing communities</u> <u>to work together</u> to implement tested, effective prevention programs.

### Communities That Care (CTC)

#### www.CommunitiesThatCare.net



CTC is NOT an intervention.

It is <u>a strategy</u> to guide communities through the steps of science-based prevention.

# Community Mobilization: Example Communities that Care (CTC)



### Communities That Care (CTC)

#### www.CommunitiesThatCare.net



CTC is NOT an intervention.

It is <u>a strategy</u> to guide communities through the steps of science-based prevention.



Champions

Juvenile Court

Mayor

Superintendent

Police Chief



**Key Leaders** 



Children's Services CTC Community Coordinator



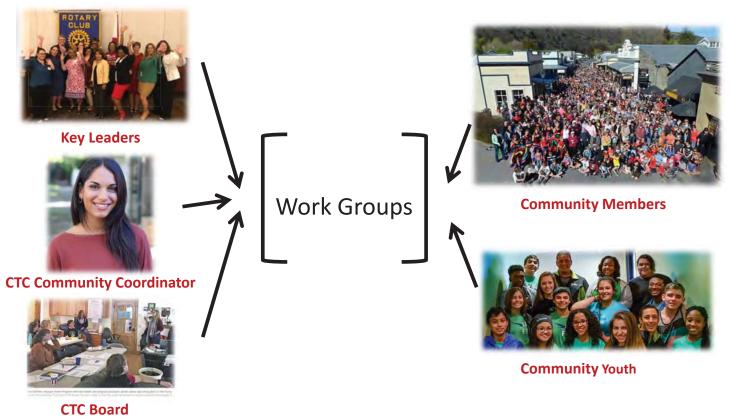
**CTC Board** 



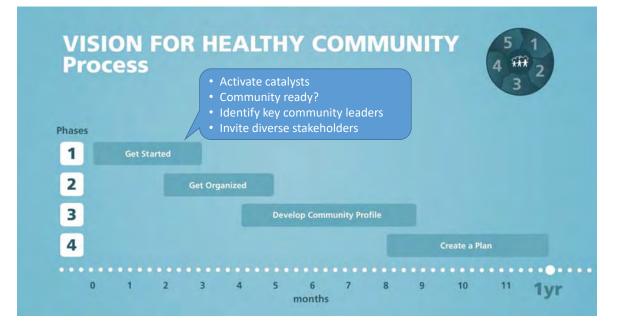
**Community Members** 



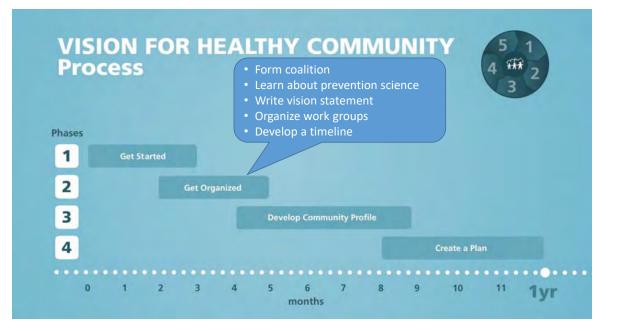
**Community** Youth





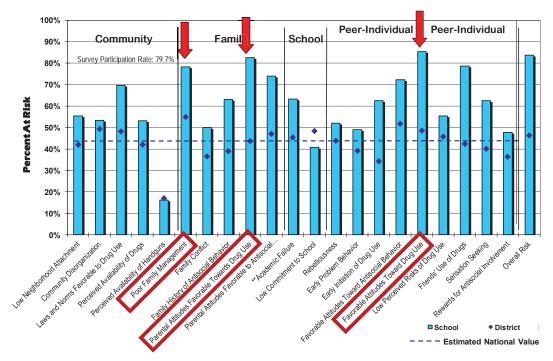


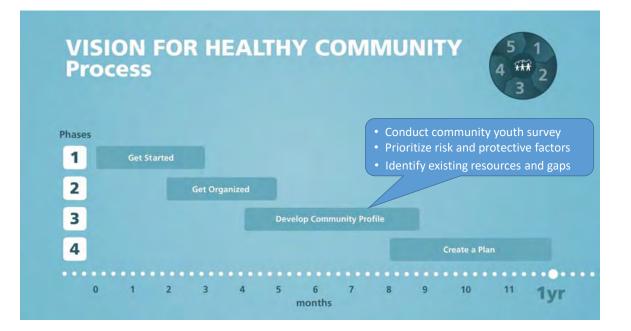






#### **Community Risk Profile 10th Grade**













How do community members know what works?

Define clear, measurable outcome

Select tested, effective policies and programs



Blueprints

## Blueprints!

FIND PROGRAMS BLUEPRINTS CERTIFICATION NEWS & EVENTS FAQS ABOUT BLUEPRINTS

PROVIDING A REGISTRY OF Experimentally Proven Programs A web-based registry of *experimentally proven programs* (EPPs) promoting the most rigorous scientific standard and review process for certification.

.

The Blueprints for Healthy Youth Development mission is to promote interventions that work. We do this by providing a comprehensive, trusted registry of evidence-based interventions (programs, practices and policies) that are effective in reducing antisocial behavior and promoting a healthy course of youth development and adult maturity. We also show the medicing antisocial behavior bench to activate the development and adult maturity.

www.blueprintsprograms.org



#### Blueprints What is Blueprints for Healthy Youth Development?



Goal:

To provide communities with a trusted guide to interventions that work.

#### www.BlueprintsPrograms.org



# Blueprints Each Certified Intervention has a Fact Sheet including

- Program Name and Description
- Developmental/Behavioral Outcomes
- Risk/Protective Factors Targeted
- Risk/Protective Factors Impacted
- Contact Information/Program Support
- Target Population
- Program Rating and Effect Size
- Operating Domain: Individual, Family, School, Community

- Logic/Theory Model
- Program Costs: Unit Costs, Start-Up, Implementation, Fidelity Monitoring, Budget Tool
- Cost Benefit/Return On Investment (When Available): Net Unit Cost-Benefit, **Benefits**
- Funding Overview, Financing Strategies
- Program Materials
- References

## Programs with <u>little or weak evidence</u> have been, <u>and still are</u>, very popular.





Sloboda and colleagues (2009) found that Taking Charge of Your Life (The new DARE) participants had worse outcomes than control group participants who did not receive the program.

## Programs with <u>little or weak evidence</u> have been, <u>and still are</u>, very popular.

Military Schools and Boot Camps in Colorado State

Home - Military Boarding Schools for Troubled Boys

#### Military Boarding Schools for Troubled Boys near Greeley, CO

Military Boarding Schools for troubled boys of Greeley, CQ are and vlable alternatives to boot camps or wilderness therapy programs. Military boarding schools utilize a focus on discipline, physical training, military science (leadership training), and academics. Military boarding schools for troubled boys are designed to redirect and restore the lives of the struggling teens. Restoring Troubled Teens represent the top therapeutic programs throughout the country.

For immediate help researching military boarding schools options in Greeley, CO please contact our Educational Consultants. We can help you find the perfect military style program option. We have coached thousands of parents, supporting them through their decision making process. Our staff are standing by to help you assess your situation. Our job is to save you thousands of dollars and years of heartache. Call 866-452-6016



Camps Coed 13-17 Wilderness DETAILS 1 "Correctional" military style boot camps when evaluated showed no effect on crime or substance use.

# Programs with <u>little or weak evidence</u> have been, <u>and still are</u>, very popular.

- Information Dissemination (telling kids about the dangers of drugs)
- Boot Camps
- D.A.R.E.
- Scare Tactics & Moralistic Appeals
  - "Scared Straight" "This is your brain on drugs"
- Punitive and Zero Tolerance Approaches
- After school activities with limited supervision and absence of more potent programming
- Delinquent Group Peer Counseling and Mediation
- Gun Buyback Programs
- Firearm Training

Howell, James C. (2003) "What Doesn't Work in Preventing and Reducing Juvenile Delinquency." In *Preventing and Reducing Juvenile Delinquency: A Comprehensive Framework*. Thousand Oaks, CA: Sage Publications., 130-147.

Programs with <u>little or weak evidence</u> have been, <u>and still are</u>, very popular.

Communities must work together to implement programs that have been proven to work!

# Like what?



- Prenatal through age 2yrs
- Selective
- Parent training for firsttime, low-income Moms

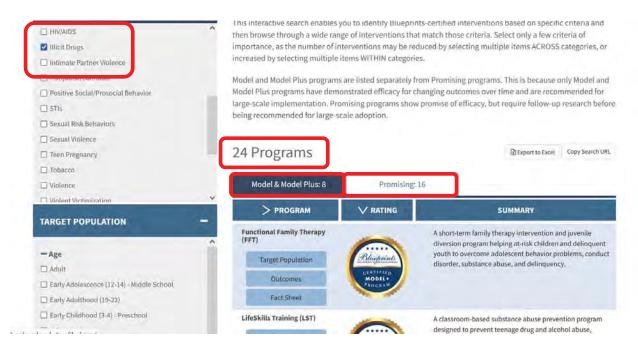








Regarding opioid & other illicit drug prevention specifically, the Blueprints Registry lists 24 certified prevention programs that have shown positive reductions in illicit drug outcomes.





#### CTC is Scaling Up Across the US and Globally



www.CommunitiesThatCare.net

CTC is currently successfully operational in

- over 130 communities in the US
- dozens of communities around the world...
- including Germany, Sweden,
   Denmark, The Netherlands, the
   United Kingdom, Croatia, Austria,
   Switzerland, Canada, Mexico,
   Colombia, Chile, Panama and
   Australia

#### Talk Overview

- Basic Prevention Principles
- Community Based Prevention
- Discussion

If we have effective interventions for youth development...

and registries documenting what works...

why aren't they being used?



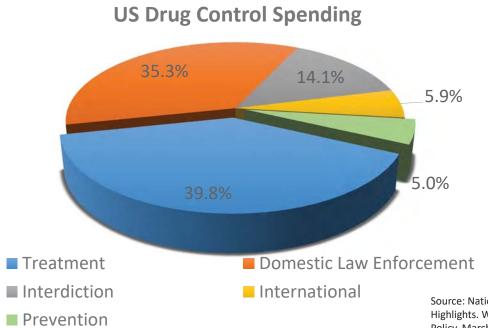
# If you build it, they will say they already have one







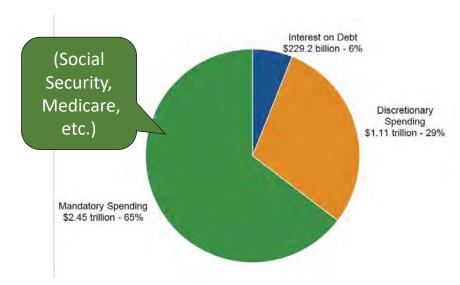
#### **Spending Priorities**



The US is spending less on prevention than any other drug control strategy.

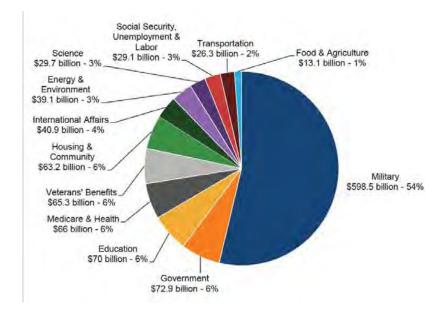
Source: National Drug Control Budget: FY 2023 Funding Highlights. Washington, DC: Office of National Drug Control Policy, March 2022.

#### **Spending Priorities**



29% of the Federal Budget goes to Discretionary Spending

#### **Spending Priorities**



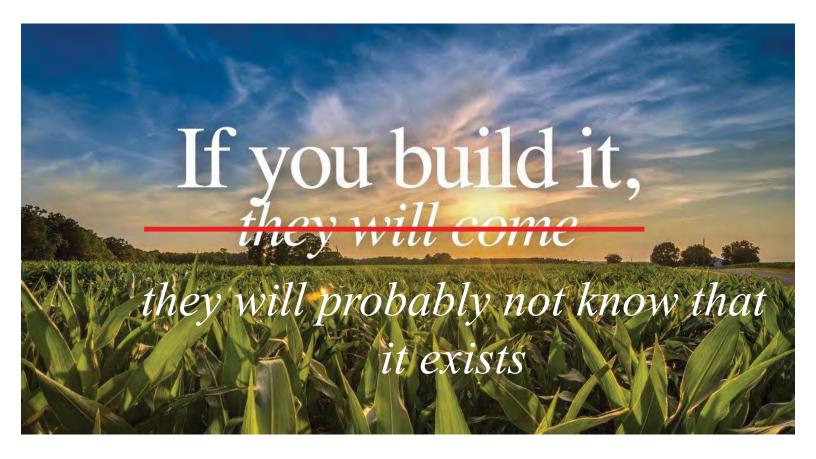
Over half of US discretionary spending goes to the military.

#### Spending Priorities (my own 2¢)



In accumulated wealth, the US is the richest country on earth.

We should prioritize creating healthy places for kids to grow up and live.



Current Prevention Challenge: Dissemination (Marketing)

- Local
- •State
- National
- International

- Publications
- Press
- Social Media



Great Chicago Fire, 1871 – 17,000 buildings destroyed



Great San Francisco Fire, 1906 – 30,000 buildings destroyed

Following major devastating fires in America we established a fireprevention infrastructure.







# In America, our house is on fire.



We need to develop a prevention infrastructure in America.



Shapiro, V. B., & Bender, K. (2018). Seven Action Steps to Unleash the Power of Prevention. *Journal of the Society for Social Work and Research*, *9*(4), 499-509. doi:10.1086/700395

#### Take-home points for today

- 1) Addiction and related outcomes develop through a range of family, peer, school and neighborhood influences.
- 2) These influences span from prenatal to late life.
- 3) To get ahead of the curve and actually prevent addiction and related problems before they happen we must focus on upstream prevention.
- 4) Most of what is currently implemented in America as "prevention" either doesn't work or is untested.
- 5) Registries of "what works" exist and should be used.

#### Take-home points for today

- 6) These preventive interventions are cost-effective: more than paying for themselves in reduced arrest, adjudication, incarceration & treatment costs, and improved academic completion and occupational functioning.
- 7) Community Mobilization strategies such as Communities That Care also exist to guide communities through the prevention planning and implementation process.
- 8) Collectively, collaboratively, we can cost-effectively improve the lives of people in our communities.



2022 HIDTA Prevention Summit October 2022



By working together, we can prevent substance abuse and related problems before they happen.



2022 HIDTA Prevention Summit October 2022



#### Selecting and Implementing Upstream Interventions within a System of Prevention

Karl G. Hill Professor, Psychology & Neuroscience Director, Prevention Science Program CU Boulder

Karl.Hill@Colorado.edu





#### RESOURCES

#### The Importance of Social Norms in Substance Use Prevention

H. Wesley Perkins, PhD

Professor of Sociology, Hobart & William Smith Colleges Project Director, Alcohol Education & Youth Health & Safety Projects

**Michael Haines, MS** 

Director Social Norms Consultation







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#### **PRESENTER BIO**

H. Wesley Perkins, PhD



Dr. Perkins is a Professor of Sociology at Hobart & William Smith Colleges and Project Director of the Alcohol Education and the Youth, Health and Safety Projects, initiatives providing research, educational resources, and strategies to reduce risk-related and problem behaviors among youth and young adults. This Project has received multiple national awards from the U.S. Department of Education as a Model Prevention Program. Dr. Perkins has published extensive research on promoting health and well-being and numerous publications on prevention of violence and substance abuse among youth. He developed the theory underlying the social norms approach to preventing risk behavior and edited a book on The Social Norms Approach to Preventing School and College Age Substance Abuse.

Dr. Perkins has delivered over 400 guest lectures, keynote addresses, research presentations, and workshops for universities, secondary schools and professional conferences and has consulted with hundreds of secondary schools, institutions of higher education, and community health agencies about social norms interventions throughout the United States, Canada, England, and Scotland.









#### **PRESENTER BIO**

#### Michael Haines, MS



Michael P. Haines is a private consultant and former Director of the National Social Norms Resource Center. Mr. Haines and his staff implemented the first successful use of the Social Norms Approach to reduce heavy alcohol use. The effort was chosen as an Exemplary Program by the U.S. Department of Education, a national model by the New York Times, and featured in the Chronicle of Higher Education and USA Today.

Mr. Haines is a Fellow of the American College Health Association, was a developer of their National College Health Assessment for which he received their Hitchcock Award.

Mr. Haines was honored with the Northern Illinois University Presidential Award for Excellence and the Outstanding Service Award for National Drug Abuse Prevention from the U.S. Department of Education.

Currently, he is a consultant to the state of Maine, the National Social Norm Institute, and programs in Georgia, and Illinois.







October 6, 2022 2022 HIDTA PREVENTION SUMMIT Mind the Message: Equipping Communities with Evidence-Informed Communication Strategies for Youth Substance Use prevention

#### The Importance of Social Norms in Substance Use Prevention Messaging

#### H. Wesley Perkins, PhD

Professor of Sociology Hobart and William Smith Colleges Geneva, New York perkins@hws.edu

www.AlcoholEducationProject.org www.YouthHealthSafety.org

#### The Social Norms Approach

- What is it and how does it differ from other approaches to substance abuse prevention among youth?
- What are the basic principles of the approach?
- Is there clear evidence of effectiveness in prevention interventions using this approach?

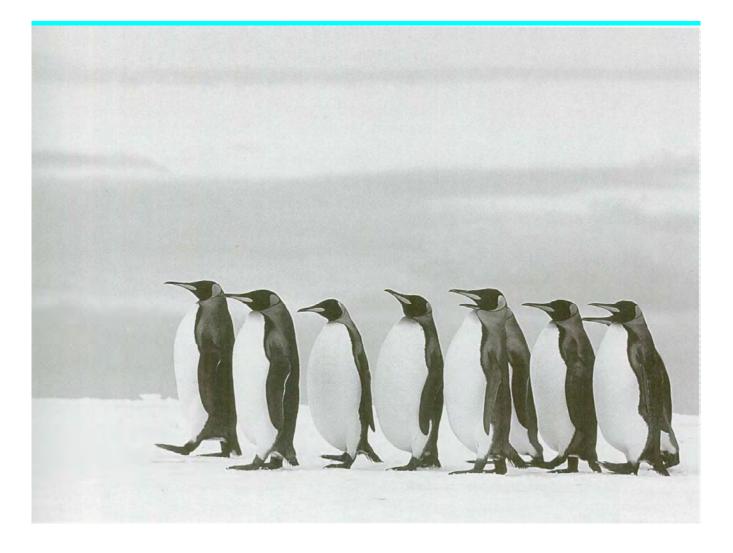
#### Current Theoretical Models for Risk Behavior Prevention

- Health Education
- Health Terrorism
- Asset Based Resistance
- Social Control
- Social Norms

**Starting Point for Social Norms Approach** 

#### Humans are group oriented.

# We are largely influenced by and conform to peer norms.



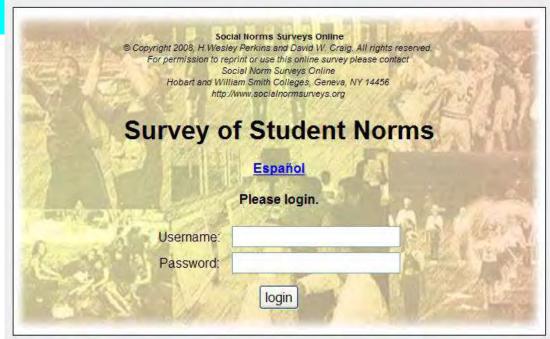
Long Tradition of Theory and Research on Peer Influence and Conformity to Peer Norms

What about Perceptions of Peer Norms?

# Two indisputable findings in the research literature:

- 1. The peer norm is one of the strongest predictors of personal behavior.
- 2. Peer norms about substance use and other risk behaviors are grossly misperceived in the direction of overestimated behavior and permissiveness in attitudes.

#### Web Surveys Online

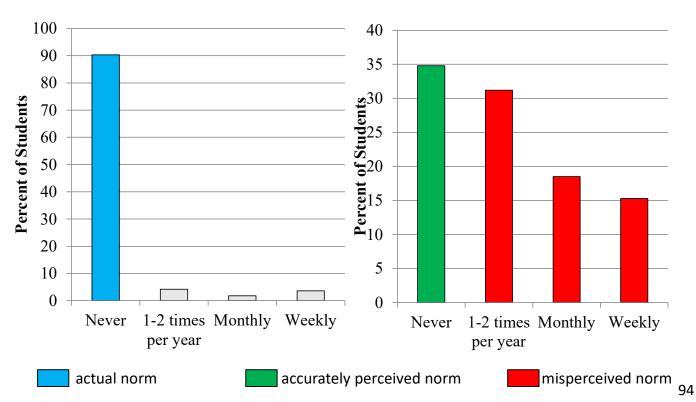


#### Sample Secondary School Data

119 School Cohorts SurveyedGrades Ranged from 6 -1212 States across the USA52,462 Respondents

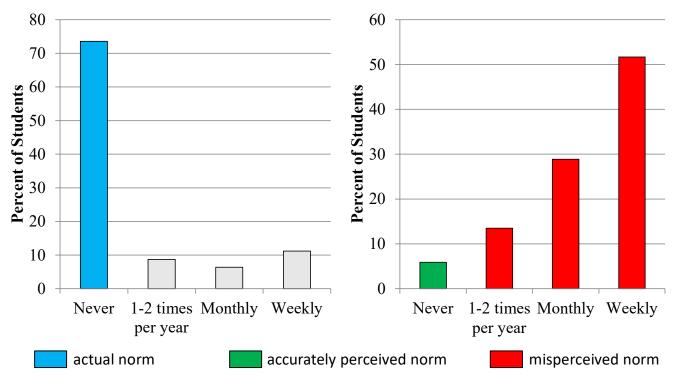
Source: HW Perkins and DW Craig, <u>www.YouthHealthSafety.org</u>

#### Grades 6 - 8 Personal Tobacco Use and Perceived Norm



Source: HW Perkins and DW Craig, <u>www.YouthHealthSafety.org</u>

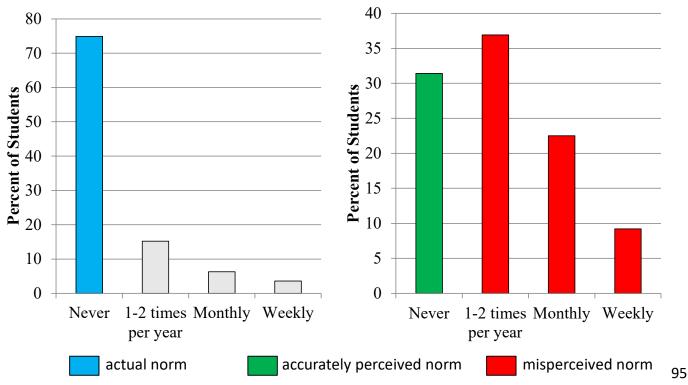
#### Grades 9 - 12 Personal Tobacco Use and Perceived Norm



Source: HW Perkins and DW Craig, www.YouthHealthSafety.org

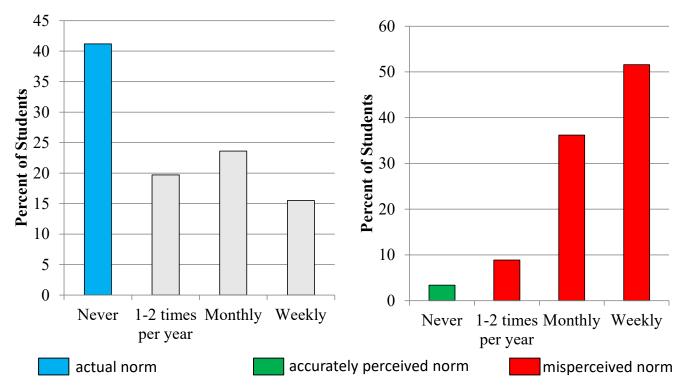
#### *Grades* 6 - 8

Personal Alcohol Use and Perceived Norm



Source: HW Perkins and DW Craig, www.YouthHealthSafety.org

#### Grades 9 - 12 Personal Alcohol Use and Perceived Norm



Source: HW Perkins and DW Craig, www.YouthHealthSafety.org

#### **Research Shows Misperceived ATOD Norms Exist**

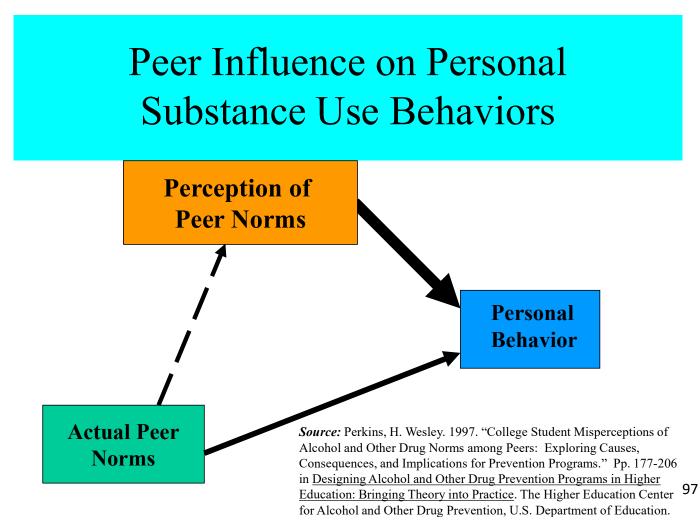
- In All Types of Schools (Countries, Size, Programs, Actual Norms, Age Levels)
- Across Subpopulations of Youth
- For Attitudes, Use, Policy Support, and Protective Behaviors
- For All Types of Drugs

*Source*: Perkins, H. W. (2014). Misperception is reality: the "Reign of Error" about peer risk behaviour norms among youth and young adults. In M. Xenitidou & B. Edmonds (Eds.), *The Complexity of Social Norms* (pp. 11-36). Springer.

#### **Cause of Misperceptions**

- Psychological mental attribution processes
- Social psychological memory and conversation patterns
- Cultural entertainment, advertising, news and health advocacy media

*Source*: HW Perkins, "Social Norms and the Prevention of Alcohol Misuse in Collegiate Contexts," Journal of Studies on Alcohol, 2002.



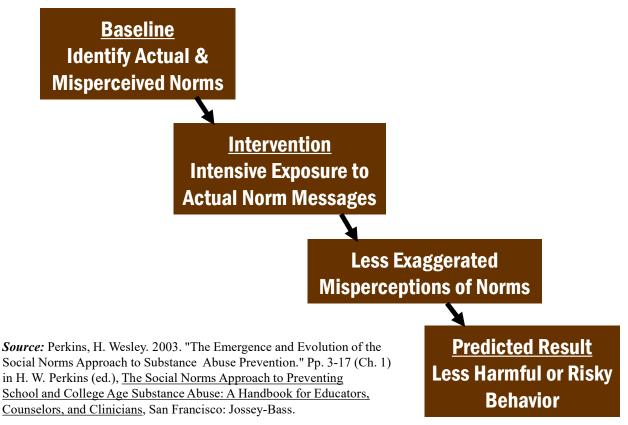
#### **Consequences of Misperceptions**

- Definition of the situation produces a "Reign of Error"
- Actual Use and Abuse Increases
- Layers of Misperceptions Compound
- Opposition is Discouraged from Speaking
- Intervention by Others Declines
- "Carriers" of Misperception Add to Problem

*Source:* Perkins, H. Wesley. 1997. "College Student Misperceptions of Alcohol and Other Drug Norms among Peers: Exploring Causes, Consequences, and Implications for Prevention Programs." Pp. 177-206 in <u>Designing Alcohol and</u> <u>Other Drug Prevention Programs in Higher Education: Bringing Theory into Practice</u>. The Higher Education Center for Alcohol and Other Drug Prevention, U.S. Department of Education.

#### Translating Social Norms Theory into Prevention Strategies

### **The Social Norms Model**



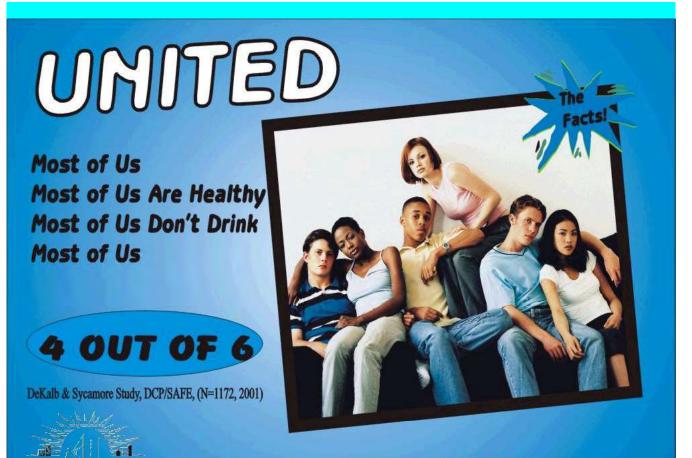
#### A <u>HEALTHY</u> Dose of Reality...





#### Examples of Strategies to Reduce Misperceptions and Strengthen Positive Norms

- Print media campaigns
- Peer education programs and workshops for targeted risk groups
- New student orientation presentations
- Counseling interventions
- Curriculum infusion
- Electronic multimedia (digital signage and social media messaging)



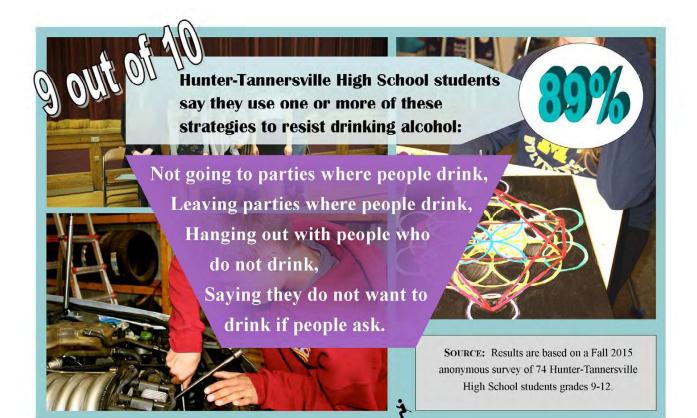












#### **Example Social Norm Messages for Delaware County Students**

Source: Data based on the 2019 Pennsylvania Youth Survey conducted anonymously among 12,490 students from 6<sup>th</sup>, 8<sup>th</sup>, 10<sup>th</sup> and 12<sup>th</sup> grades in Delaware County.

When asked about the last 30 days:

4 out of 5 10<sup>th</sup> graders (79%) had NOT consumed any alcohol.

MOST 12<sup>th</sup> grade students (64%) had NOT consumed any alcohol.

**OVER 95%** of all 6<sup>th</sup>, 8<sup>th</sup>, 10<sup>th</sup>, and 12<sup>th</sup> grade students had NOT smoked cigarettes.

**4 out of 5** 10<sup>th</sup> graders (80%) and **7 out of 10** 12<sup>th</sup> graders (72%) had NOT used e-cigarettes/vaping.

The **MAJORITY** of 6<sup>th</sup> graders (99%), 8<sup>th</sup> graders (94%), 10<sup>th</sup> graders (85%), and 12<sup>th</sup> graders (74%) had NOT used marijuana.

#### **Example Social Norm Messages for Delaware County Students**

Source: Data based on the 2019 Pennsylvania Youth Survey conducted anonymously among 12,490 students from 6<sup>th</sup>, 8<sup>th</sup>, 10<sup>th</sup> and 12<sup>th</sup> grades in Delaware County. (continued)

#### Other messages:

**99%** of 10<sup>th</sup> grade students and **98%** of 12<sup>th</sup> grade students have NEVER used cocaine in their lifetime.

**97%** of 12<sup>th</sup> grade students did NOT drink alcohol and drive in the last year.

**4 out of 5** 6<sup>th</sup>, 8<sup>th</sup>, 10<sup>th</sup>, and 12<sup>th</sup> grade students believe it is "wrong" for someone their age to use prescription drugs that are not prescribed to them.

#### Example Evidence of Positive Effect of Interventions

#### **Research on Effects of Perceived Norms and Social Norms Intervention Programs**

- Longitudinal pre/post case studies of school populations (including research on effects by degree of exposure)
- Experiments with intervention and quasi control sites
- Experiments with randomly assigned intervention and control conditions for individuals, classrooms, and schools

#### Similar Initial Effects in Rates of Heavy Drinking Reduction at Different Schools Over 2 Years

| Hobart & Wm. Smith Colleges, NY                  | -21% |
|--|------|
| <ul> <li>University of Arizona</li> </ul>        | -21% |
| Western Washington University                    | -20% |
| <ul> <li>Rowan University, NJ</li> </ul>         | -20% |
| <ul> <li>Northern Illinois University</li> </ul> | -18% |

Source: H. W. Perkins (ed.), The Social Norms Approach to Preventing School and College Age Substance Abuse, 2003.

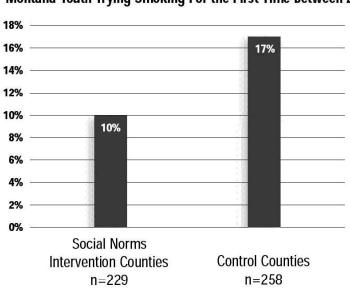
Six Years of Declining Negative Consequences Related to Alcohol Misuse Among Students Exposed to a Social Norms Intervention at U of Virginia

|                         | <u>2001</u> | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> |
|-------------------------|-------------|-------------|-------------|-------------|-------------|-------------|
| % No Consequences       | 33          | 38          | 44          | 46          | 48          | 51          |
| % Multiple Consequences | 44          | 40          | 36          | 34          | 31          | 26          |

*Source*: Turner, J., Perkins, H. W., & Bauerle, J. (2008). Declining negative consequences related to alcohol misuse among students exposed to a social norms marketing intervention on a college campus. *Journal of American College Health*, *57*(1), 85-94.

# "Most of us are tobacco free: an eight-month social norms campaign reducing youth initiation of smoking in Montana."

Source: Linkenbach, J. W., & Perkins, H. W. (2003). In H. W. Perkins (Ed.), *The Social Norms* Approach to Preventing School and College Age Substance Abuse: A Handbook for Educators, Counselors, and Clinicians. Jossey-Bass.

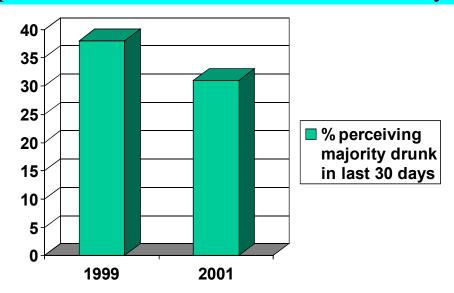


Montana Youth Trying Smoking For the First Time between 2000 and 2001

"Using social norms to reduce alcohol and tobacco use in two midwestern high schools."

### **Student Perceptions**

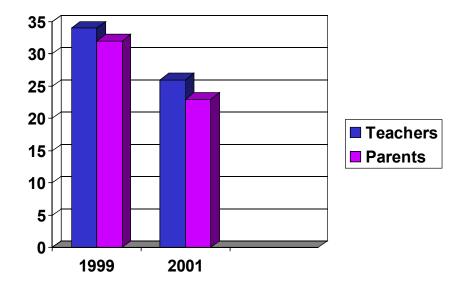
Perceptions of student intoxication in last 30 days



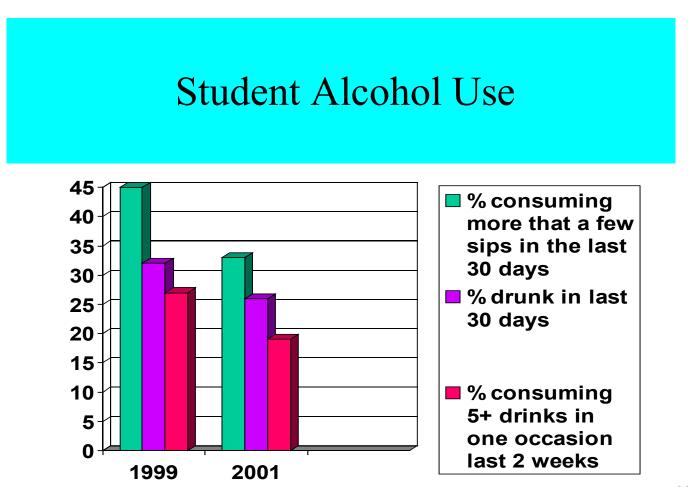
**Source:** Haines, M. P., Barker, G. P., & Rice, R. (2003). In H. W. Perkins (Ed.), *The Social Norms Approach to Preventing* **107** *School and College Age Substance Abuse: A Handbook for Educators, Counselors, and Clinicians*. Jossey-Bass.

<sup>\*</sup>Significant difference between intervention and control groups at p < .05

#### Parent and Teacher Perceptions Perceived % of Student having 5 or more drinks in last two weeks



**Source:** Haines, M. P., Barker, G. P., & Rice, R. (2003). In H. W. Perkins (Ed.), *The Social Norms Approach to Preventing School and College Age Substance Abuse: A Handbook for Educators, Counselors, and Clinicians*. Jossey-Bass.



**Source:** Haines, M. P., Barker, G. P., & Rice, R. (2003). In H. W. Perkins (Ed.), *The Social Norms Approach to Preventing* 108 *School and College Age Substance Abuse: A Handbook for Educators, Counselors, and Clinicians*. Jossey-Bass.

### "Effects of the social norms intervention *The GOOD Life* on norm perceptions, binge drinking and alcoholrelated harms: a cluster-randomised controlled trial."

Sample of 1,355 students (age 13-17) from 38 schools in southern Denmark participated in matching pre- and post-surveys resulting in:

- 1) Intervention group was only half as likely to overestimate peers' lifetime binge drinking and only two-thirds as likely to personally report two or more alcohol-related harms compared to those in the control group in post results.
- 2) Permissive drinkers in the intervention group (pupils stating it would be OK if they drank more) were only about one-third as likely to binge drink frequently compared to permissive drinkers in the control group in post results.

Source: Vallentin-Holbech, L., Rasmussen, B. M., & Stock, C. 2018). Preventive Medicine Reports, 12, 304-11.

# When is the Social Norms Approach Most Effective?

- Clear positive norm messages
- Credible data
- Absence of competing scare messages
- Dosage is high (ongoing and intense social marketing of actual norms)
- Synergistic delivery strategies
- Broad student & community population receives message along with high-risk target groups

October 6, 2022 2022 HIDTA PREVENTION SUMMIT Mind the Message: Equipping Communities with Evidence-Informed Communication Strategies for Youth Substance Use prevention

## The Importance of Social Norms in Substance Use Prevention Messaging

#### H. Wesley Perkins, PhD

Professor of Sociology Hobart and William Smith Colleges Geneva, New York perkins@hws.edu

www.AlcoholEducationProject.org www.YouthHealthSafety.org

# Communicating with Teens about Substance Use

Michael Haines mhaines@niu.edu 815-751-0624

## **Social Control Approach Exaggerates risk behaviors**

23% drink alcohol

- 19% use marijuana
  - 9% smoke cigarettes
  - 6% use Rx drugs (without a doctor's Rx)
  - 4% drive while drinking

From: 2017 Maine Integrated Youth Health Survey n = 55,526

# **The Social Norms Approach Highlights healthy norms**

96% do not drive while drinking
94% do not use Rx drugs (without a doctor's Rx)
91% do not smoke cigarettes
81% did not use marijuana
77% do not drink alcohol

From: 2017 Maine Integrated Youth Health Survey n = 55,526

# **Social Control Approach**

- Uses Scare tactics / death education
- Tries to coerce healthy teen choices
- Uses incredible messages
- Alienates teens

## **Social Norms Approach**

- Uses actual protective teen norms
- Celebrates healthy teen choices
- Uses credible messages from credible messengers
- Partners with teens

© Michael Haines 2007



### Almost 25% Maine Teens Use Alcohol Marijuana or other Drugs

About 1 in 5 use Marijuana and fully four percent drink and drive!



## **Overwhelming Majority of Maine Teens Are Drug Free**

77% of students do not use alcohol, marijuana or other drugs!

Like most American high-school-age youth, Maine students choose to avoid illicit drugs...

# **Social Norms Formula**

## Identify

Protective practices, healthy beliefs, safe behaviors that are the norm.

### **Model & Promote**

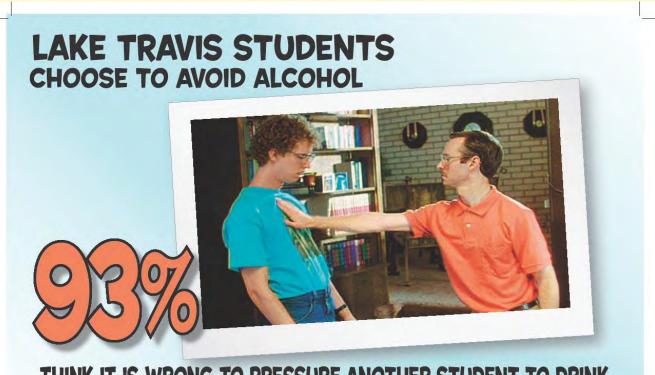
**Pro-social attitudes and health-positive behaviors** 

### = Health Enhancement and

## **Risk Reduction**

© Michael Haines 2007





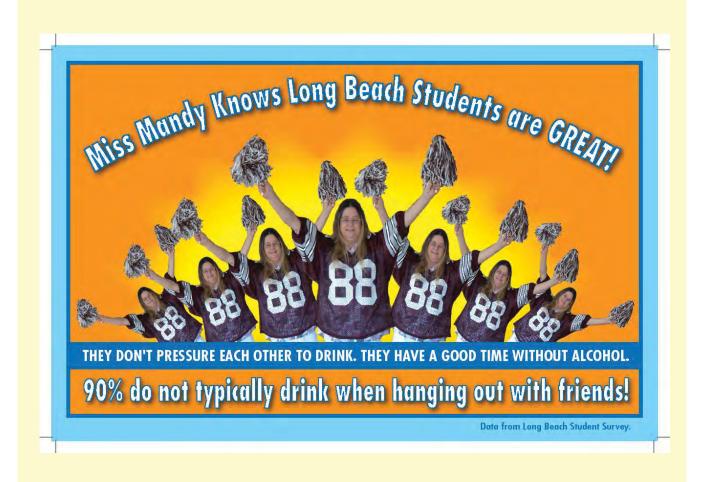
THINK IT IS WRONG TO PRESSURE ANOTHER STUDENT TO DRINK 93% of LTHS students disapprove of high school students pressuring other students to drink. Based on a 2012 survey of all LTHS students.

# May the Facts Be with You!

JHS Students Prefer Soft Drinks to Alcohol When They Get Together with Friends



87% soft drinks - 13 % Alcohol Based on Survey data from 970 JHS students April 2009

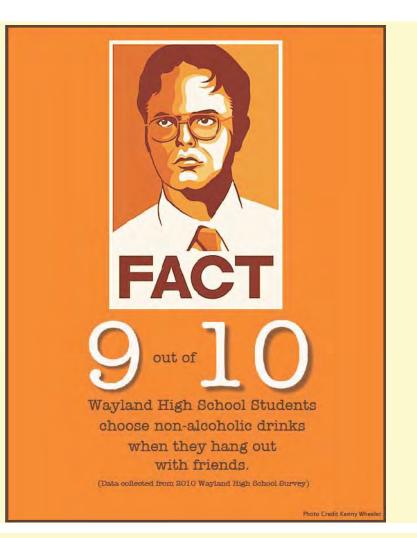


# Weston students make good choices!

#### Top Ten Reasons they give for not drinking alcohol:

- I like to make smart decisions
- My parents would kill me
  - I like to be safe
- I don't like the taste
- I don't want to jeopardize my athletics X
- I could get arrested
- Sports drinks and soda taste better
- Almost all of my friends don't drink
- I like to be the driver
- I promised my grandma & grandpa X

Data from Weston Student Intercept Survey.



# The Stall Street Journal

- Anywhere High School January 4, 2021 -

#### Romance at Anywhere High

In a recent survey, students at Anywhere High School were asked, "If you were with a friend, what is most romantic?"

| Going out for dinner | 30.2% |
|----------------------|-------|
| Going to downtown    | 28.0% |
| A walk in the park   | 21.2% |
| Watching a movie     | 12.7% |
| Dancing              | 7.9%  |

A total of 196 students from all grade levels responded to an informal survey conducted in the cafeteria in April, 2013.

#### Boxers 82% --- Briefs 18%

The survey asked students, "What do you Like?"

| Boxers      | 82% | Briefs  | 18% |
|-------------|-----|---------|-----|
| Coke        | 73% | Pepsi   | 27% |
| Beef        | 69% | Veggies | 21% |
| Soft drinks | 80% | Alcohol | 20% |



| "Do you approve or disapprove of"           | <u>Approve</u> | <u>Disapprove</u> |
|---|----------------|-------------------|
| Lowering the drinking age to 18             | 80%            | 20%               |
| Alcohol use that interferes with academics, |                |                   |
| athletics, or friendships                   | 15%            | 85%               |
| Students who drink and drive                | 4%             | 96%               |

# Parents, Teachers, and Other Adults are Important!

#### **Sources and Believability of Information**

| Source                                     | Frequency of Obtaining<br>Information<br>(Sometimes to Very<br>Frequently) | Rank | Believability of the<br>Information<br>(Somewhat Believable<br>to Very Believable) | Rank |
|--|--|------|--|------|
| Your friends                               | 78%  | 1    | 49%  | 8    |
| The Internet                               | 71%  | 2    | 33%  | 13   |
| Your parents                               | 62%  | 3    | 78%  | 1    |
| Nurse, doctor or other health professional | 52%  | 4    | 76%  | 2    |
| The police, DARE, etc.                     | 51%  | 5    | 73%  | 3    |
| Your coach                                 | 46%  | 6    | 62%  | 5    |
| A poster at school                         | 45%  | 7    | 51%  | 7    |
| Your Teachers                              | 43%  | 8    | 66%  | 4    |
| School counselor                           | 26%  | 9    | 56%  | 6    |
| Student peer educator                      | 24%  | 10   | 43%  | 9    |
| Church Group or<br>Minister                | 19%  | 11   | 40%  | 10   |
| A flyer/handout                            | 14%  | 12   | 38%  | 11   |
| School Newspaper                           | 9%   | 13   | 33%  | 13   |

### **Actual Student Use**

#### V

#### **Perception of Typical Student Use**

| Thirty Day Use         | Student<br>actual | Parent<br>perception | Teacher<br>perception |
|------------------------|-------------------|----------------------|-----------------------|
| Drank <b>alcohol</b> ? | 41%               | 78%                  | 83%                   |
| Smoked<br>cigarettes?  | 16%               | 59%                  | 63%                   |
| Used marijuana?        | 13%               | 56%                  | 53%                   |



# Before your child attends a party, call the host parents.



## Dear Mom and Dad,

We believe the information that you share with us about alcohol and tobacco.

Research shows that  $\underline{you}$  are a believable and a valuable source of truthful information. <sup>1</sup>

Partnership for a Drug Free America, 1999 and DeKalb & Sycamore Study, DCP/SAFE, (N=1172, 2001)



## "Most of us don't use alcohol"

DeKalb & Sycamore Study, DCP/SAFE, (N=1172, 2001)

\* 7 out of 10 students don't drink alcohol at parties

\* 4 out of 6 students haven't had any alcohol during the past 30 days

"Please Continue to share the FACTS with us!"

Funded in whole or in part by 1DHS and the Center for Substance Abuse Prevention



### And they listen to you now!

Celebrate the healthy choices our students continue to make:

- •Most do not typically drink alcohol when socializing.
- •They do not drink and drive.
- •They support students who choose not to drink at parties.
- •They do not approve of parents providing alcohol to students.

#### We know you to care too!

- •Discuss these healthy norms with your child.
- •Talk to your student about your expectations and alcohol rules.
- •Talk to other parents about their successful strategies to support healthy choices.

## Some Thoughts to Consider

- 1 When you hear PROBLEM, think SOLUTION When you hear DON'T, think DO
- 2 Create CREDIBLE MESSAGES from REAL DATA
- **3 Use CREDIBLE MESSENGERS**
- 4 REPEAT MESSAGES often in DIFFERENT WAYS
- 5 ADD VALUE to your messages > Normalize to peers, Describe a Reward, etc.

© Michael Haines 2022

# Which Story Will YOU Tell?

**Parents Who Host, Lose the Most!** Another teen drinking party was raided by police. Mr. and Mrs. Haines were arrested and taken....

### Or

## **Congratulations Parents!**

You set limits, you made the call, and you talked safety with your teens...

## Michael Haines & Associates Kingston, IL 60145 815-751-0624

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**Social Norms Consultation** 





# RESOURCES

# A Communications Toolkit for Preventing Substance Use in Youth

#### Shaun Adamec, MA

President Adamec Communications

Alexandra Plante, MA Director, Communications National Council for Mental Wellbeing

#### Clara Gibbons, BA

Principal Strategist FrameWorks Institute

Robert LaChausse, PhD Board of Directors National Prevention Science Coalition to Improve Lives









#### Shaun Adamec, MA



Shaun Adamec is Founder and President of Adamec Communications, a strategic communications consulting practice specializing in strategy, messaging, and reputation for mission-driven organizations. Mr. Adamec has directed the strategic communications efforts of major, international nonprofit and philanthropic organizations, government offices, and political and advocacy campaigns.

Mr. Adamec works with organizations of all sizes in the areas of strategic communications, planning, public presenting, crisis communications, talent recruitment, and risk management. Mr. Adamec has helped those who seek to change the world find their voice and protect their good name.

He holds a BA in Political Science from Providence College and an MA in Government and Political Communications from the Johns Hopkins University and lives with his three children near Boston.









#### Alexandra Plante, MA



Alexandra Plante is a Director of Communications at the National Council for Mental Wellbeing, specializing in substance use disorder prevention and recovery. She has served as a consultant to U.S. federal agencies and state policymakers, international agencies such as the United Nations Office of Drug Control and Crime (UNODC), and private entities such as Google.

Her writing has been featured in outlets such as Harvard Health Publications, Psychology Today, and The Fix.

She holds an MA in Quantitative Research in Communications from the University at Buffalo, and previously served as Communications Director at the Massachusetts General Hospital and Harvard Medical School - Recovery Research Institute and DynamiCare.









#### Clara Gibbons, BA



Clara Gibbons serves as a Principal Strategist in the Research Interpretation and Application unit at the FrameWorks Institute. She was previously an intern at the Charles Hamilton Houston Institute for Race and Justice, where she conducted research on restorative justice programs for youth, as well as indigent defense delivery systems.

Mrs. Gibbons has also worked as a teaching assistant in the Chicago Public Schools. She graduated from the University of Chicago with a BA in East Asian languages and civilizations.









#### Robert G. LaChausse, PhD



Dr. Robert G. LaChausse is a Professor in the Department of Public Health Sciences at California Baptist University (CBU). He teaches undergraduate and graduate courses in child and adolescent development, health behavior, research methods, statistics, and program evaluation. He is a nationally recognized leader in the areas of substance use prevention, program evaluation, and prevention science. His research interests are in the areas of alcohol, tobacco, and drug prevention, teen pregnancy prevention, obesity prevention, and parent-child relationships.

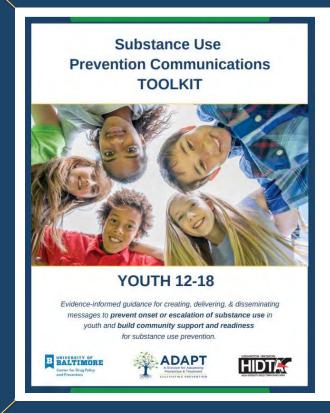
His research, which has been published extensively, has been funded by the SAMHSA, the United States Department of Health and Human Services, the CDC, and the USDA.

Dr. LaChausse currently serves as a Governing Councilor for the American Public Health Association (APHA) and on the Board of the National Prevention Science Coalition (NPSC). He earned his PhD in Developmental Psychology from Claremont Graduate University.



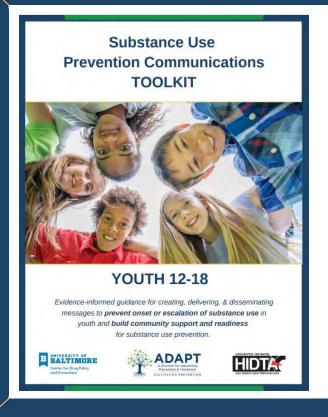






### Substance Use Prevention Communications TOOLKIT

Evidence-informed guidance for creating, delivering, and disseminating messages to prevent onset or escalation of substance use in youth and build community support and readiness for substance use prevention.



#### Approach

- Extensive literature review and discussions with prevention communications experts
- 2. Guidance from HIDTA Prevention Communications Council (HPCC)
- 3. Key Stakeholder Meeting
- 4. Four Role-Specific Discussion Groups
- 5. Consultation with Youth
- 6. Extensive external review
- 7. Final Review by HPCC, ADAPT, and users

#### HIDTA Prevention Communications Council

#### **Shaun Adamec** President Adamec Communications

Pamela Buckley, PhD

**Blueprints for Healthy Youth Development** 

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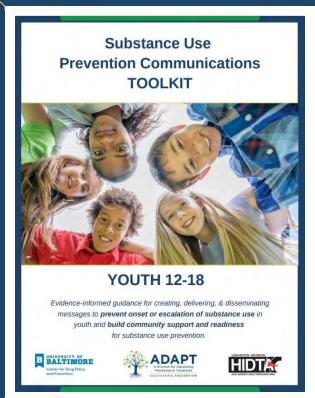
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#### Jeanne Casey, MA, MCHES

Health Communications Specialist Center for Substance Abuse Prevention Substance Abuse and Mental Health Services Administration

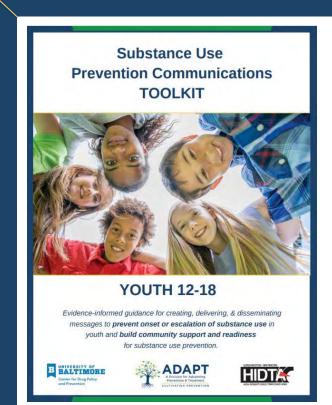
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Director, Practice Improvement & Consulting National Council for Mental Wellbeing



#### Part I: CONVERSATIONS WITH YOUTH

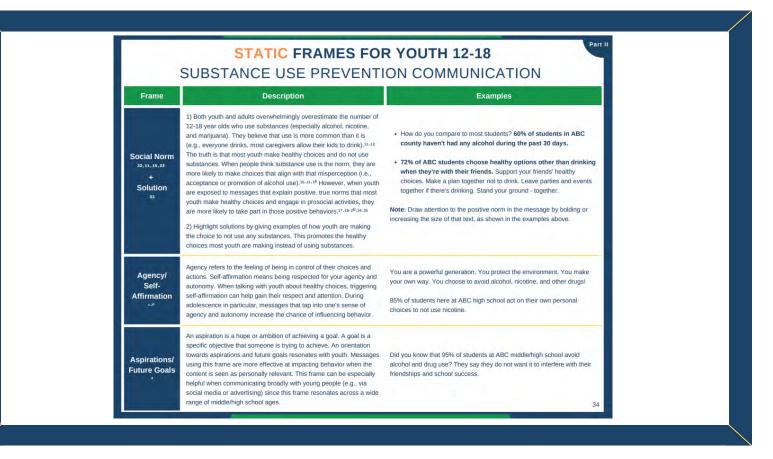
- 1. **Ouick Start Guide**
- 2. **General Communications Guidance**
- 3. Understanding Social Norms
- **Conversational Frames for Youth** 4.
- 5. Frames to Avoid
- 6. Beyond the Message
- 7. Role-Specific Playbooks



#### Part II: MASS COMMUNICATIONS GUIDANCE

- 1. Quick Start Guide
- 2. Upstream Prevention Communications
- 3. Preparing Communities for Prevention
- 4. General Communications Guidance
- 5. Understanding Social Norms
- 6. Static Frames for Youth
- 7. Frames: Changing Mindsets/Building Support
- 8. Frames to Avoid
- 9. Beyond the Message
- 10. Selecting Communication Channels
- 11. Mass Communication Campaigns
- 12. Evaluation

|                                       | SUBSTANCE USE PREVENTI  | ON COMMUNICATION  |
|---------------------------------------|---|---|
| Frame                                 | Description   | Examples  |
| Social Norm<br>Rates<br>Solution<br>H | <ol> <li>Both youth and adults overwhelmingly overestimate the number of<br/>12-18 year olds who use substances (especially alcohol, nicoline,<br/>and marijuana). They believe that use is more common than it is<br/>(e.g., everyone drinks, most caregivers allow their kids to drink).<sup>11,12</sup><br/>The truth is that most youth make healthy choices and do not use<br/>substances. When people think substance use is the norm, they are<br/>more likely to make choices that align with that misperception (i.e.,<br/>acceptance or promotion of alcohol use).<sup>11,11,13</sup> However, when youth<br/>are exposed to messages that explain positive, true norms that most<br/>youth make healthy choices and engage in prosocial activities, they<br/>are more likely to take part in those positive behaviors.<sup>11,11,19,23,10,10</sup></li> <li>Highlight solutions by giving examples of how youth are making<br/>the choice to not use any substances. This promotes the healthy<br/>choices most youth are making instead of using substances.</li> </ol> | After surveying all 10th graders, it looks like 9 out of 10 kids in your grade choose to have fun on the weekends doing healthy activities like X and X and did not use substances. Law Enforcement Example Giving a presentation to youth: "As an officer, we find that most students here at ABC protect themselves by making healthy choices to avoid alcohol and drugs. Your safety is important to people like me. If you find that you are struggling to make these choices, we are here to help." Educator Example To the whole class: "When you look at information from expert sources, you'l see that the overwhelming majority of students your age (9 out of 10) has made the choice to avoid vaping, drinking alcohol, and using marijuana. Why do you think they made those choices?" |
| Agency/<br>Self-<br>Affirmation       | Agency reters to the feeling of being in control of their choices and<br>actions. Self-affirmation means being respected for your agency and<br>autonomy. When talking with youth about healthy choices, triggering<br>self-affirmation can hein gain their respect and attention. During<br>adolescence in particular, messages that tag into one's sense of<br>agency and autonomy increase the chance of influencing behavior.   | "You respect yourself and want to make decisions that are best for you<br>and your health. Maybe that's why so many of you are sticking by your<br>choice to avoid drugs and alcohol."  |
| Aspirations/<br>Future Goals          | An aspiration is a hope or ambition of achieving a goal. A goal is a<br>specific objective that someone is trying to achieve. An orientation<br>towards aspirations and future goals resonates with youth. Messages<br>using this frame are more effective at impacting behavior when the<br>content is seen as personally relevant. This frame can be especially<br>helpful when communicating broadly with young people (e.g., via<br>social media or advertising) since this frame resonates across a wide<br>range of middle/high school ages.  | Educator Example "You are worried about the health of the planet and care for your friends. Maybe that's why so many of you have chosen to avoid alcohol and other drugs. Keep up the good work. You make us proud." "You are committed to graduating next year, limiting the challenges that could interfere with that goal. Maybe that's why so many of you have chosen to avoid alcohol and other drugs. Keep up the good work. You make us proud." 13   |



| :                           | SUBSTANCE USE PREVENTION  | ON COMMUNICATION  |
|-----------------------------|---|---|
| Frame                       | Description   | Example   |
| Evoke                       |   | <ul> <li>It's up to us to provide a healthy environment for adolescents.</li> <li>Our community must take responsibility for providing safe<br/>environments for youth.</li> <li>We have a moral obligation to keep teens safe. Early use of</li> </ul>   |
|                             | The value of moral responsibility (paired with explanations of the effects of youth substance use) helps people see substance use as a matter of collective concern and increases support for evidence-based policies. Help identify who has a responsibility, not just who is affected.  | <ul> <li>We have a third a bulgation to keep items sate. Early use of<br/>nicotine, alcohol, marijuana, and other drugs can be harmful - and<br/>so, we have a shared responsibility to prevent and reduce<br/>substance use among adolescents.</li> </ul>  |
| responsibility.             |   | <ul> <li>As a society, we have a moral responsibility to take care of our<br/>young people. This means we have an obligation to support<br/>adolescents by having health care professionals like doctors and<br/>nurses address the use of alcohol and other drugs among<br/>adolescents. Health care professionals can identify adolescent<br/>substance use early and take steps to prevent problems from<br/>developing, so they can help us meet our responsibility to promote<br/>adolescents' healthy development. By taking steps to reduce the<br/>use of alcohol and other drugs among adolescents, we can fulfill<br/>our collective obligation to care for our young people.</li> </ul>  |
| Highlight<br>solutions,<br> | Highlight solutions and give examples of how they improve outcomes<br>to counter the strong tendency to think negatively when presented with<br>social problems. This strategy is powerful on a wide range of issues -<br>from housing to child abuse and neglect. Examples that show what<br>effective interventions look like show people who aren't familiar with a<br>problem what solutions exist. Without examples, people may come up<br>with solutions that don't match the problem or think nothing can be<br>done and disengage. Point to solutions that are <b>concrete</b> , <b>collective</b> ,<br><b>causal</b> , <b>conceivable</b> , <b>and credible</b> . Provide specific solutions that<br>clearly show the need for public support, link cause and effect, are<br>feasible, and are presented in a neutral way to avoid debate. | Schools have a responsibility to support the physical and mental health<br>of their students. Research tells us that when families and schools<br>engage with each other in a regular and ongoing way, children are<br>more likely to succeed academically— and are less likely to use<br>dangerous substances like alcohol and incotine. To improve students'<br>health and education outcomes, schools must make sure families have<br>opportunities to be involved in their children's education. For example,<br>schools can reduce barriers to participation in caregiver-teacher<br>conferences by providing services like babysiting and transportation or<br>oftering conferences during a range of hours before and after school to<br>accommodate caregivers' work schedules. |

#### FRAMES TO AVOID IN MASS COMMUNICATIONS SUBSTANCE USE PREVENTION

Avoid framing communications using any of these methods. These frames are ineffective at preventing substance use and cause lower understanding and support for systemic solutions related to substance use. The first two frames shown below have been shown to be harmful by either increasing substance use or reducing support and understanding for substance use prevention.37

| Frame   | Example of What We Often Say   | Why It's a Problem  |
|---|--|---|
| Avoid<br>Individualism<br>and Otherism<br>#                                     | Every year, roughly 3,600 bables in the US die suddenly for unknown<br>reasons. Researchers estimate that if pregnant moms would just quit<br>smoking, we could prevent 800 of those deaths.   | Individualizing a problem means the solutions must also be individual.<br>These frames lead people to think the outcomes we experience from<br>substance use and misuse are because of the effort and drive we have as<br>individuals. It frames substance use and its effects as the result of an<br>individual's motivations and choices. This leads to zero-sum thinking:<br>more for any person or group, by definition, means less for me and mine.<br>The logical solutions from this mindset are for individuals to 'try harder'<br>and 'make better decisions." |
| Avoid<br>Fatalism and<br>Fear<br>9  | According to the World Health Organization's latest estimates for 2015, psychoactive drug use is responsible for more than 450,000 deaths per year. The drug-attributable disease burden accounts for about 1.5% of the global burden of disease, and injecting drug use accounts for an estimated 30% of new HIV infections outside sub-Saharan Africa and adds significantly to the epidemics of hepatitis B and hepatitis C in all regions. | Fear is a destabilizing emotion. While it may trigger a sense of outrage<br>and short-term behavior change, that effect does not last and may cause a<br>deeper sense of fear that nothing can be done to solve the problem.  |
| Avoid<br>describing<br>assessment<br>of substance<br>use risk as<br>"screening" | Screening for adolescent substance use has been shown to be an<br>effective strategy that allows for early intervention and treatment<br>before substance use becomes a problem.   | The word "screening" in a healthcare context is understood by some as an<br>intrusive, medical exam such as a screening for disease or biological<br>disorder. In the case of substance use prevention, think about using<br>"identifying risk" or "having a conversation about substance use"<br>instead. These alternatives are better descriptors and tend to avoid<br>alarming reactions to the term "screening."   |

Part II



#### Substance Use Prevention

## **General Communication Guidance**

October 6, 2022

### Know Before You Go

- Identify your goals
- Know your audience
- Be strategic
- Do no harm
- Evaluate and adjust

## Know Before You Go

- Identify your goals
- Know your audience
- Be strategic
- Do no harm
- Evaluate and adjust

What do I want my communication to do?

How should my audience behave as a result?

### Know Before You Go

- Identify your goals
- Know your audience
- Be strategic
- Do no harm
- Evaluate and adjust

Who needs to act to achieve the goal? How must they act? Why would they act that way? Why aren't they acting that way now? What do they need to know, trust, or believe? Who influences them? Where can we find them?

### Know Before You Go

- Identify your goals
- Know your audience
- Be strategic
- Do no harm
- Evaluate and adjust

Am I speaking to my audience's motivations?

Am I mitigating or dismissing their barriers?

Does my message give what they need to know, trust, or believe?

Does it appeal to - or at least not alienate - one or more of their influencers?

Is the communication method utilizing a channel where my audience naturally is?

## Know Before You Go

- Identify your goals
- Know your audience
- Be strategic
- Do no harm
- Evaluate and adjust

Does my message avoid strategies that do not work or could be harmful?

Is person-first, non stigmatizing language used?

## Know Before You Go

- Identify your goals
- Know your audience
- Be strategic
- Do no harm
- Evaluate and adjust

How will I know if my communications are working?

### **Dynamic Communications**

- Establish rapport first
- Respectful, collaborative tone
- Acknowledge their expertise and agency
- Have frequent, small conversations
- Time the conversation

## **Dynamic Communications**

- Active listening
  - Open-ended questions
  - Affirmation
  - Reflections
  - Summaries

## **Dynamic Communications**

- Active listening
  - Open-ended questions
  - Affirmation
  - Reflections
  - Summaries

Tell me about...

Describe for me...

## **Dynamic Communications**

- Active listening
  - Open-ended questions
  - Affirmation

I appreciate you bringing this up....

- Reflections
- Summaries

## **Dynamic Communications**

- Active listening
  - Open-ended questions
  - Affirmation
  - Reflections

You want to hang out with your friends and at the same time you're concerned they will pressure you into...

Summaries

## **Dynamic Communications**

- Active listening
  - Open-ended questions
  - Affirmation
  - Reflections
  - Summaries

Just so I know I am hearing you correctly...

## **Static Communications**

- Use persuasive messaging strategies
- Simple, relatable, empowering
- Positive-framing
- Appeal to social interests
- Emphasize autonomy and choice
- Match communication channels to your goal

## **All Communications**

- Stigmatizing language
  - Humanize those you are referring to.
  - Describe what a person has, not what they are.
  - Asset-framing vs. deficit framing
  - Positive, collaborative words vs. violent connotations



NATIONAL COUNCIL for Mental Wellbeing

# HIDTA Summit

Alexandra Plante alexandrap@thenationalcouncil.org National Council for Mental Wellbeing

#### Getting Candid: Framing the Conversation Around Youth Substance Use Prevention

#### **PROJECT OVERVIEW**



Providers serving youth ages 13-18



Focus on cannabis, alcohol and prescription opioids



Looked at the effects of the pandemic & deep dive into messages on substance use prevention

This project is supported by the Centers for Disease Control and Prevention (CDC) of the U.S. Department of Health and Human Services (HHS) as part of a financial assistance award totaling \$1,500,000 with 100% funded by CDC/HHS. The contents are those of the author(s) and do not necessarily represent the official views of, nor an endorsement, by CDC/HHS or the U.S. Government.

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# **Online Need Assessments (Surveys)**

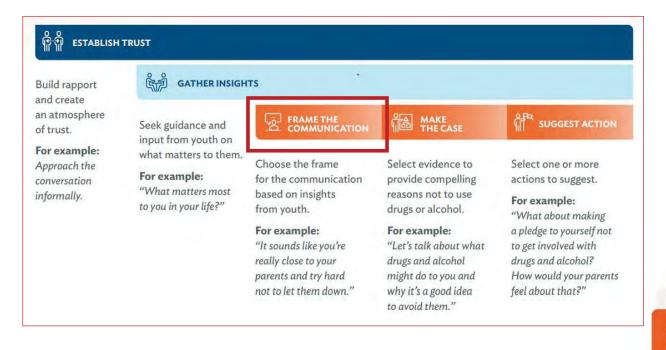
#### First assessment conducted in January 2021

- Youth ages 13-18 (n=600)
- Youth-serving providers (n=761)
- Assess impact of COVID on youth state of mind, knowledge and access to substance use prevention, protective/risk factors, messages, tools/resources

#### Second assessment conducted in May 2021

- Youth ages 13-18 (n=600)
- Test draft messages
- Third assessment conducted in June 2022
  - Youth ages 13-18 (n=600)
  - Assess year over year data
- Fourth assessment conducted in September 2022
  - Youth ages 13-18 (n=600)
  - Test draft substance-specific messages

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# Framing the Conversation

- Social Norms
- Agency/Autonomy/Self-Affirmation
- Future Orientation/Aspirations
- Risk of Addiction
- Relationships



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# Social Norms

Social norm frames are designed to correct misperceptions about substance use by promoting healthy norms with the ultimate goal of lowering substance use.

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# Agency, Autonomy, Self-Affirmation

Agency and autonomy refer to an individual's ability to make their own choices and influence their own actions. During adolescence in particular, messages that tap into one's sense of agency and autonomy increase the likelihood of influencing behavior.

> "You respect yourself and want to make decisions that are best for you and your health. Maybe that's why so many of you are sticking by your choice to avoid drugs and alcohol."

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# **Future Orientation**

An orientation towards positive aspirations, hopes and dreams.

"You are committed to graduating next year, limiting the challenges that could interfere with that goal. Maybe that's why so many of you have chosen to avoid alcohol and other drugs. Keep up the good work. You make us proud."

> for Mental Wellbeing

# **Risk of Addiction**

The impact of substance use on the developing adolescent brain, awareness of how challenging it can be to change addictive behavior.

"93% of the students at ABC highschool are making the healthy and important choice to avoid drugs and alcohol. Unlike adults, young people have a brain that is still growing, and the science is clear that drugs interfere with that growth. The brain does not grow normally in the presence of alcohol or other drugs. I am impressed by the healthy choices you're making to protect yourself."

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# Getting Candid: Youth Emphasis on Mental Health

While the majority of youth care about both their physical and mental health, a majority of youth consistently place more importance on mental health. 76% of youth report that mental health is THE, or is ONE of the, most important things to them.

When thinking about COVID-19, youth are more likely to predict a lasting impact on their generation's mental health than on their generation's substance use.

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# Relationships

Adolescents are heavily motivated and influenced by relationships with those that matter most to them, including those with parents/caregivers, friends, teachers, coaches, and mentors.

For middle school: "There are people in your life who matter to you and care about you. You try hard not to let them down. Maybe that's why 88% of you at ABC middle school are choosing not to use alcohol or drugs."

For high school: "You work hard to make those that care about you proud. Maybe that's why 88% of you at ABC high school are choosing not to let drugs or alcohol get in the way."

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Frames for Changing Mindsets & Building Public Support



Individualism



Fatalism

### **Our Research Methods**



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**Our Research Methods** 



Adolescent Substance Use Prevention Research Total Sample Size: 6,103

### **Our Research Methods**



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# Total Sample Size: 6,600+

### For FrameWorks, frames that work:



### A frame that "works" shifts thinking in multiple ways



Adolescence substance use is a public health issue, and health care professionals have a role to play in addressing adolescents' use of drug and alcohol.

knowledge



Our society can work together to reduce adolescents' use of drugs and alcohol.

attitudes



We should change our zoning laws so that liquor stores cannot be located near schools.

### policy support

### Frames for changing mindsets & building support:

- Evoke responsibility.
- · Highlight solutions.
- Frame towards systems.
- Frame your data and include a solution.
- Focus on future benefits.
- Use metaphors to make context a character in the story.



# **Evoke responsibility.**



2019

READING YOUTH RISK BEHAVIOR SURVEY RESULTS

D

**lead** In

Reading School Committee September 12, 2019

> Prepared by Erica McNamara, MPH RCASA Director Town of Reading

# **Highlight solutions.**

0

### Use the 5 C's as a Guide

Concrete solutions are specific and clearly defined.
 Causal solutions don't just alleviate the symptoms — they address the cause.
 Collective solutions mobilize structural reform through

coordinated action. **Conceivable** solutions are do-able (not pie-in-the-sky).

**Credible** solutions are legitimate and not self-serving.

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# Frame towards systems.

### Instead of this...



# Try this:



# Frame your data.

# Focus on future benefits.

# Use metaphors to make context a character.

# The "Boiling Over" metaphor helps people visualize prevention & early intervention

"When adolescents experiment with alcohol and other drugs, it can heat up and boil over into a bigger problem. By creating environments that keep the heat down for adolescents, we can prevent early substance use entirely or keep it from boiling over into a more serious problem."



#### Impact through Community Action



#### TURNING DOWN THE HEAT IN NORWOOD

In the video "Turning Down the Heat" Alex learned that by turning down the heat on his sauce, he kept it from boiling over. He changed the environment that the sauce was in.

Substance use prevention is similar. The goal is to create an environment for youth that keeps substance use from boiling over into a bigger problem. We can do that by "turning down the heat" on things that put youth at risk for using harmful substances, like alcohol, tobacco, marijuana and other drugs. Use the links below to learn more about what puts youth at risk for using substances, and what protects them.

#### KEEPING THE HEAT LOW

By being proactive and lowering a bailety environment for kids Surparal, we are prevent youth solutions of use from builing over time a bigger problem. There are a number of factors question factors at a fiftherm levels –from the individual to be commute – that can keep the boot does for adolescence in Sursecol.



+ Community Level + Family Level

+ Individual Level



#### What Can Make Youth Experimentation with Substances Boil Over into a Bigger Problem?

There are a comber of targets - called risk factors - rise yes corrections to youth solutions and building over time a bigget problem. An reducing these things at the community, family and andividual levels, we are creating an environment that well house

+ Community Level + Family Level

+ Individual Level



### Evaluating the Impact of Your Communications

Robert G. LaChausse, PhD Department of Public Health Sciences California Baptist University







### Types of Evaluation

- **Process Evaluation**: Were the components of the intervention implemented as planned? How many services were delivered and to whom?
- **Impact Evaluation**: What short-term or immediate impact (change) did the intervention have?
- **Outcome Evaluation**: Did the intervention affect the overall problem/issue? Was the goal achieved?

### How to Know if Your Conversations are Working

#### Reach and Exposure:

- Number of youth you've had an opportunity to talk with, and how often
- Verbal and nonverbal engagement (eye contact, head nods, warm expressions)
- Impact:
  - Observing youth use language and demonstrate behavior oriented around healthy and prosocial choices
  - Youth acknowledges they refused an offer for a substance

### **Finding Program Impacts**

- You want to determine if your program increases parent- teen communication about drugs
- You are looking for <u>program</u> <u>impacts</u>:
  - Does your campaign CAUSE a change (hopefully an increase) in P-C communication about substance use?













You want your child to make informed decisions about alcohol and other drugs with reliable information about its dangers. You don't want your child to learn about alcohol and other drugs from unreliable sources. Establish yourself as a trustworthy source of information.

Program causes Observations What you do What you see

#### Reach

To what extent have your communications reached the intended audience(s)?

- Number of communication materials distributed (e.g., posters, brochures, radio ads, social media messages)
- Number and percentage of places where the communication was implemented (e.g., names of towns/counties/ regions of jurisdiction)
- Number of times the communication is mentioned in the mass media or on the internet
- Number of posts, tweets, and number of followers for each of these channels (e.g., followers of twitter user, blog poster)

| <b>Reach</b><br>To what extent have your<br>communications reached the<br>intended audience(s)?  | <b>Exposure</b><br>How many times have your<br>messages been seen/heard?  |  |
|--|---|--|
| <ul> <li>Number of communication<br/>materials distributed (e.g.,<br/>posters, brochures, radio<br/>ads, social media</li> </ul>   | <ul> <li>Number of times an<br/>individual has seen/heard<br/>message.</li> </ul>   |  |
| messages)  | • Number of hits, views, likes, shares, retweets, etc.  |  |
| <ul> <li>Number and percentage of<br/>places where the<br/>communication was<br/>implemented (e.g., names<br/>of towns/counties/ regions<br/>of jurisdiction)</li> </ul> | <ul> <li>Website views (e.g.,<br/>frequency; visits per unique<br/>user; page views per visit;<br/>percent of visits that<br/>complete a specific action<br/>on the website; new vs.</li> </ul> |  |
| <ul> <li>Number of times the<br/>communication is<br/>mentioned in the mass<br/>media or on the internet</li> </ul>  | returning unique visitors;<br>time spent on the website;<br>number of downloads of<br>videos)   |  |
| <ul> <li>Number of posts, tweets,<br/>and number of followers<br/>for each of these channels<br/>(e.g., followers of twitter</li> </ul>                                  | <ul> <li>Number of times<br/>seen/heard message<br/>through dynamic<br/>conversations.</li> </ul>   |  |
| user, blog poster)   | <ul> <li>To measure accuracy of<br/>recall, number of times<br/>seen/heard a fictitious</li> </ul>  |  |

message

| <b>Reach</b><br>To what extent have your<br>communications reached the<br>intended audience(s)?   | <b>Exposure</b><br>How many times have your<br>messages been seen/heard?   | <b>Fidelity</b><br>To what extent was your<br>communication strategy<br>implemented as planned?  |
|---|--|--|
| <ul> <li>Number of communication materials distributed (e.g., posters, brochures, radio ads, social media messages)</li> <li>Number and percentage of places where the communication was implemented (e.g., names of towns/counties/ regions of jurisdiction)</li> <li>Number of times the communication is mentioned in the mass media or on the internet</li> <li>Number of posts, tweets, and number of followers for each of these channels (e.g., followers of twitter user, blog poster)</li> </ul> | <ul> <li>Number of times an<br/>individual has seen/heard<br/>message.</li> <li>Number of hits, views,<br/>likes, shares, retweets, etc.</li> <li>Website views (e.g.,<br/>frequency; visits per unique<br/>user; page views per visit;<br/>percent of visits that<br/>complete a specific action<br/>on the website; new vs.<br/>returning unique visitors;<br/>time spent on the website;<br/>number of downloads of<br/>videos)</li> <li>Number of times<br/>seen/heard message<br/>through dynamic<br/>conversations.</li> <li>To measure accuracy of<br/>recall, number of times<br/>seen/heard a fictitious<br/>message</li> </ul> | <ul> <li>Number of planned<br/>activities delivered</li> <li>Number of unplanned<br/>activities delivered</li> <li>Extent to which logic model<br/>was followed</li> <li>Number and type of<br/>adaptations that were<br/>made to communication<br/>plan or message</li> <li>Number of evidence-based<br/>characteristics followed</li> <li>Number of people who<br/>understood the message</li> </ul> |

| <b>Reach</b><br>To what extent have your<br>communications reached the<br>intended audience(s)?   | Exposure<br>How many times have your<br>messages been seen/heard?  | Fidelity<br>To what extent was your<br>communication strategy<br>implemented as planned?   | Impact / Outcome<br>Did the communication make a<br>difference?   |
|---|--|--|---|
| <ul> <li>Number of communication materials distributed (e.g., posters, brochures, radio ads, social media messages)</li> <li>Number and percentage of places where the communication was implemented (e.g., names of towns/counties/ regions of jurisdiction)</li> <li>Number of times the communication is mentioned in the mass media or on the internet</li> <li>Number of posts, tweets, and number of followers for each of these channels (e.g., followers of twitter user, blog poster)</li> </ul> | <ul> <li>Number of times an<br/>individual has seen/heard<br/>message.</li> <li>Number of hits, views,<br/>likes, shares, retweets, etc.</li> <li>Website views (e.g.,<br/>frequency; visits per unique<br/>user; page views per visit;<br/>percent of visits that<br/>complete a specific action<br/>on the website; new vs.<br/>returning unique visitors;<br/>time spent on the website;<br/>number of downloads of<br/>videos)</li> <li>Number of times<br/>seen/heard message<br/>through dynamic<br/>conversations.</li> <li>To measure accuracy of<br/>recall, number of times<br/>seen/heard a fictitious<br/>message</li> </ul> | <ul> <li>Number of planned<br/>activities delivered</li> <li>Number of unplanned<br/>activities delivered</li> <li>Extent to which logic model<br/>was followed</li> <li>Number and type of<br/>adaptations that were<br/>made to communication<br/>plan or message</li> <li>Number of evidence-based<br/>characteristics followed</li> <li>Number of people who<br/>understood the message</li> </ul> | <ul> <li>Changes in awareness and<br/>knowledge about the<br/>message)</li> <li>Changes in attitudes<br/>towards substances</li> <li>Changes in perception of<br/>social norms surrounding<br/>substance use</li> <li>Changes in number and<br/>percentage of individuals<br/>that followed-up on a call<br/>to action</li> <li>Change in intentions to<br/>adopt a call to action (e.g.,<br/>seeking information about<br/>substance use, talking with<br/>others about substance<br/>use)</li> <li>Changes in the initiation or<br/>frequency of substance use</li> </ul> |



# RESOURCES

# Applying the Communications Toolkit to Conversations with Youth & Community-level Strategies

**Chief Chris Guerrero** Chief of Police, Kennewick Police Department, WA

Karla Hilliard, NBCT Assistant Principal, Spring Mills High School, Berkeley, WV

Karen Voetsch, MPH Branch Chief, Drug-Free Communities Program, CDC

**Robert Vincent, MsEd** Associate Administrator for Alcohol Prevention & Treatment Policy, SAMHSA

> **Caroline DuPone, MD** Vice President, Institute for Behavior & Health, Inc.









### **Chief Chris Guerrero**



Chief Guerrero was hired by the Kennewick Police Department in January of 1996.Throughout his career with the Kennewick Police Department, Chief Guerrero has had the opportunity to be involved in many different aspects of policing and working with the community. These opportunities include: patrol officer, field training officer, defensive tactics/taser instructor, SWAT team member, leader, commander and incident commander, criminal apprehension team detective, crimes against persons detective, patrol sergeant, FBI safe streets task force sergeant, investigations commander, patrol commander, and assistant chief of police.

Chief Guerrero is a member of Pasco-Kennewick Rotary Club, a United Way Board Member, Board Chair of the Northwest High Intensity Drug Trafficking Area (HIDTA), Washington Auto Theft Prevention Authority Board member and Board Chair of the Benton County Law and Justice Council. Chief Guerrero holds a BA from Washington State University.









### Karla Hillard, MA



Karla Hilliard is an award winning educator from Berkeley County, West Virginia. After 16 years as a classroom English teacher serving in various leadership roles, she moved into an administrative role in 2021 and is currently an assistant principal at Spring Mills High School in Martinsburg, WV.

Ms. Hilliard received her BA in English and MA in Secondary education from West Virginia University, and she is a National Board Certified Teacher.

She is the sponsor of the Drug Free WV Youth Coalition, which empowers students to engage in substance use education, prevention, and stigma reduction.









### Karen Voetsch, MPH



Karen Voetsch is the Branch Chief for the Drug-Free Communities Program at the National Center for Injury Prevention and Control at CDC. She provides strategic direction and oversight for CDC's day-to-day management of the DFC program. She joined CDC as a Presidential Management Fellow in 2003, starting her career in the National Center for Chronic Disease Prevention and Health Promotion. In her 19 years at CDC, she has helped to create new programmatic initiatives for several community-based programs, such as the Steps Program, Communities Putting Prevention to Work, and the Racial and Ethnic Approaches to Community Health program. She has also led a number of partnership and strategic development initiatives for the Prevention Research Centers, the Alcohol Team, the Division for Heart Disease and Stroke Prevention, and the Healthy Schools Program.

Ms. Voetsch also has an international health background having served in the Peace Corps in West Africa and as a CDC-assignee on non-communicable diseases and road safety issues in Botswana. Ms. Voetsch received her MPH in Health Behavior and Health Education from the University of North Carolina at Chapel Hill and her BS from Cornell University.









### **Robert Vincent, Md. Ed**



Robert Vincent serves as the Associate Administrator for Alcohol Prevention and Treatment Policy for the Substance Abuse and Mental Health Services Administration's Center for Substance Abuse Prevention. Prior to coming to SAMHSA Mr. Vincent served as the Administrator for True North-Student Assistance &Treatment Services at the Educational Service District 113's Department of Educational Support in Olympia, WA. He was responsible for the development, implementation, and management of a 45 school district consortium addressing School Safety and Substance Abuse Prevention, Intervention, and Treatment programs within a five-county region. Mr. Vincent has worked in substance abuse prevention, intervention, and treatment for more than 34 years, as a nationally certified clinician, and has served as the Director for Counseling and Assistance Programs for the U.S. Navy during Desert Storm.

Mr. Vincent served as the principal investigator of the Olympia Effective Adolescent Grant and as a consultant specializing in the implementation of school-based prevention and treatment programs for several states.









### **Caroline DuPont, MD**



Dr. Caroline DuPont is Vice President of the Institute for Behavior and Health, Inc.(IBH), a 501(c)3 non-profit research and policy organization located in Rockville, MD. The IBH mission is to reduce the use of illegal drugs. In her role as Vice President, Dr. DuPont focuses on the areas of addiction treatment and prevention. She maintains a private practice specializing in anxiety and addiction. Formerly she was the founding President and Principal Investigator of DuPont Clinical Research, Inc., where she directed a team that conducted studies of investigational medication for the anxiety and affective disorders.

Dr. DuPont received her MD from the University of Texas Health Sciences Center, Houston and completed her training at the Johns Hopkins Hospital, Baltimore, where for years she held an appointment on the clinical faculty of psychiatry. She is board certified by the American Board of Psychiatry and Neurology and by the American Board of Addiction Medicine. She is the co-author of numerous publications and several book chapters on anxiety and addiction.







# Connecting & Empowering **Students**

Karla Hilliard, Spring Mills High School West Virginia



# Frame: Social Norm + Solution



Getting to know our students is the best data we can collect.



Data **challenges** misconceptions & misperceptions of students, their backgrounds, & their experiences.

Data teaches educators how to **respond** in curriculum & in conversation.

# **Frame: Agency & Self-Affirmation**

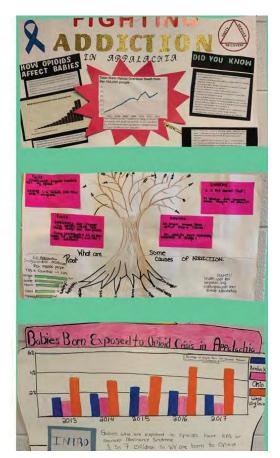


Empowering students in their learning & lives increases engagement & autonomy.



Examples from instructional unit entitled "What does it mean to be Appalachian?" One requirement in the unit challenged students to research a regional issue and design a solution.

Relevant learning empowers students, fosters agency & autonomy, & creates community & connection.



# **Frame: Relationships**



Educators must strive to create connection & belonging in their schools for relationships to grow and deepen.



Frame: Risks of Addiction Frame: Aspirations & Future Goals

# Drug-Free<sup>wv</sup>

A Coalition For Our Community



- SUPPORT those affected by SUD through peer support groups.
- DESTIGMATIZE substance use disorder & individual & family impact
- ORGANIZE events & programs for SUD education & prevention.
- PARTICIPATE in community events & programs for aiding in the reduction of SUD within our community.
- Meet on a bi-monthly basis to organize & evaluate services that can support our goals.
- · Participate in charitable giving and activities both in the school building and the community.
- · Further the mission of The Martinsburg Institute.





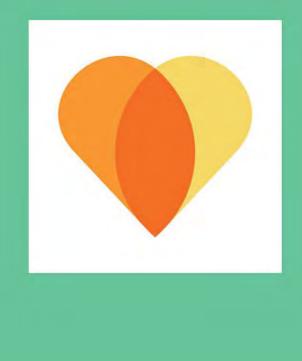
"This organization makes me feel proud knowing that I am a part of something that is so much bigger than me. It gives me pride to know that we are changing people's lives for the better and making people feel seen." -Jaybez M.

> "The Youth Coalition gives you a sense of leadership because kids that may be going through something can come and talk to you. We let kids in our school know that they are surrounded by kids and adults who are there for them." -Gracev C.

"Being a part of this organziation gives me the opporutnity to show compassion and advocate for people who need it most. Helping students or maybe even staff in our school that are going through something and each and every day gives me hope fo rhte future of our school and the rest of Berkeley County." -Aicha S.

"Being a part of this program gives me a sense of strength and leadership. It helps me not only get work dones in the community but also being there for others who are dealing with addiction, event if that is them or someone they know." -Destiney H.

### Words from student leaders...



Educators have a unique position to positively influence students. When we Connect & Empower young people, everyone benefits.

### Effective Communication at the Local Level

Karen Voetsch, MPH CDC Division of Overdose Prevention







The findings and conclusions in this presentation are those of the authors and do not necessarily represent the official position of the Centers for Disease Control and Prevention.

"Effective communication can convey critical information, convince key individuals to support or lead an initiative, and, perhaps most importantly, change the context for public health action."

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### Seven Strategies for Community-Level Change

- 1. Providing Information
  - 2. Enhancing Skills
  - 3. Providing Support
  - 4. Enhancing Access/Reducing Barriers
  - 5. Changing Consequences
  - 6. Physical Design
  - 7. Modifying/Changing Policies

CADCA's 7 Strategies for Community Change https://www.cadca.org/sites/default/files/files/spfandenvironmentalstrategies.pdf

### Information Gathering – an essential first step

- Environmental scan of existing campaigns and messaging.
- Exploratory discussions with local experts.
- Key informant interviews with your intended audience
  - Youth?
  - School leaders?
  - Decision-makers?



### Audience Insights Are Integral for Development

# Findings and insights can shape messages and refine concepts.

- Message framing and tone are important.
- What drives your audience?
- How can this help to frame your communication messaging?

IN COMMUNICATING ABOUT SUBSTANCE USE, THE FRAMING THAT WORKS MOST EFFECTIVELY IS A FOCUS ON THEIR FUTURE ...

- "Have goals or plans for the future they don't want to mess up" was identified by youth as one of the top reasons why people their age choose NOT to use drugs or alcohol.
- 64% said potential negative impact on plans for the future was a convincing reason to stop using drugs or alcohol.
- 85% of middle schoolers and 82% of high schoolers "strongly agree" that they should not "let drug and alcohol use change or control" their plans for the future.

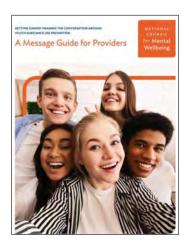
... OR ABOUT THE RISK OF ADDICTION.

- 76% of middle schoolers and 78% of high schoolers "strongly agree" that drug and alcohol use can change parts of their brain that impact how they think and act, and the more they use them the harder it can be to stop even if they want to.
- 67% said not wanting their life to be controlled by addiction was among the most convincing reasons to stop using drugs or alcohol.
- 77% identify the risk of addiction as a convincing message they might hear from a health care provider or trusted adult.

Source: www.TheNationalCouncil.org/getting-candid

#### Page 5

### Getting Candid: Message Guide



#### PURPOSE

- Equip youth-serving providers with substance use prevention messaging that appeals to a large and broad population of youth
- Share guidance on how to effectively deploy the messaging with middle and high school age youth (12 – 18 years)

#### CONTENT

- Getting grounded in the attitudes and beliefs of young people
- Message framework when communicating with youth



Source: www.TheNationalCouncil.org/getting-candid

### **Broad Messaging**

Messaging can be applied outside of individual interactions

- Social media
- Text campaign
- Posters/signs in public places (e.g., libraries, offices, community centers)
- Group conversations
- Newsletters/emails

"You've got your whole life ahead of you, and the future you create starts with the choices you make today. Drug and alcohol use can change parts of your brain that impact how you think and act. The more you use them, the harder it can be to stop even if you want to. Don't let drugs and alcohol change or control your plans for the future."

Source: www.TheNationalCouncil.org/getting-candid

### Don't Reinvent the Wheel! Tools You Can Use

- **ADAPT Prevention Communications Toolkit** Messaging frames for youth and professional organizations/decision-makers
- Getting Candid Messaging Guide Includes messaging on youth substance use prevention, tip sheets, social media graphics and shareables, videos, webinars, interactive worksheets, and an educational course. <u>https://www.thenationalcouncil.org/program/getting-candid/</u>
- Media Campaign Resource Center CDC's Office on Smoking & Health Contains free and low-cost tobacco education campaign materials <u>https://nccd.cdc.gov/mcrc/index.aspx</u>
- CDC's Rx Awareness Campaign To increase awareness that prescription opioids can be addictive and dangerous and to encourage those struggling with opioid use disorder to seek help & resources. <u>https://www.cdc.gov/rxawareness/about/index.html</u>
- SAMHSA's "Talk. They Hear You" Campaign Helps parents and caregivers start talking with their children about the dangers of alcohol & other drugs. <u>https://www.samhsa.gov/talk-they-hear-you</u>
- Parents & Educators, National Institute of Drug Abuse Provides the latest science-based information about drug use, health, and the developing brain. Designed for young people and those who influence them—parents, guardians, teachers, and other educators. <u>https://nida.nih.gov/research-topics/parents-educators</u>

Page 7

for **NOT** using drugs or consuming alcohol?

#### #ShareYourWhy

WHAT'S YOUR REASON

#### Work Together – "You Think You Know" Campaign Connecticut



#### **Connect with Federal & National Partners**



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#### **Collaborate with State Entities**

- State Alcohol & Drug Abuse Directors: <u>https://nasadad.org/state-fact-sheets/</u>
- Overdose Response Strategy: <u>www.hidtaprogram.org/ors.php</u>
- State Health Departments:
- Overdose Data to Action: <u>https://www.cdc.gov/drugoverdose/od2a/funded-</u> states.html
- State Tobacco Control Coordinators: <u>http://tobaccocontrolnetwork.org/state-policy/</u>

The Centers for Disease Control and Prevention (CDC) cannot attest to the accuracy of a non-federal website. Linking to a non-federal website does not constitute an endorsement by CDC or any of its employees of the sponsors or the information and products presented on the website. <sup>11</sup>

### Questions

#### Contact info: Karen Voetsch

DFC@cdc.gov

#### CDC DFC website:

https://www.cdc.gov/ drugoverdose/drug-freecommunities/index.html



# **ONE CHOICE FOR HEALTH** AN EVIDENCE-INFORMED, YOUTH-LED PREVENTION MESSAGE

Caroline DuPont, MD, Vice President Institute for Behavior and Health, Inc. <u>www.OneChoicePrevention.org</u>



# WHAT IS ONE CHOICE?



No use of any alcohol, nicotine, marijuana, or other drugs by youth under age 21 for reasons of health

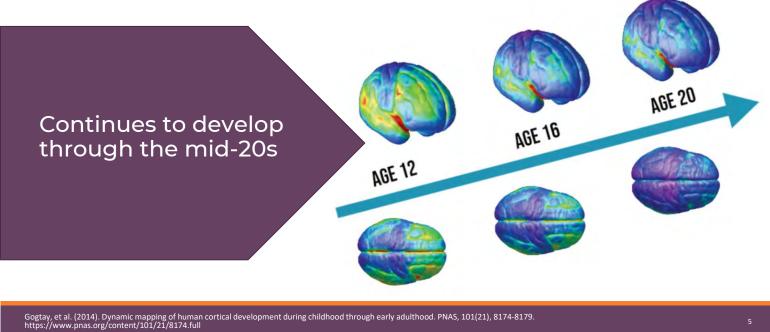


A clear health standard analogous to other standards like using seat belts, wearing bicycle helmets, eating healthy foods, and exercising regularly



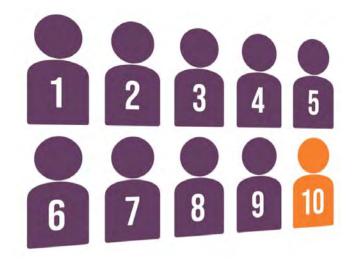
# WHY ONE CHOICE?

# **#1 THE DEVELOPING BRAIN IS UNIQUELY VULNERABLE TO SUBSTANCE USE**



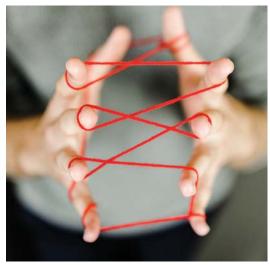
## SUBSTANCE USE DISORDER IS A PEDIATRIC-ONSET DISEASE

- 9 out of 10 adults (90%) with substance use disorders initiated their use before age 18
- The earlier and heavier the use, the more likely a person will develop later problems
- All substance use increases risk for a variety of adverse health outcomes

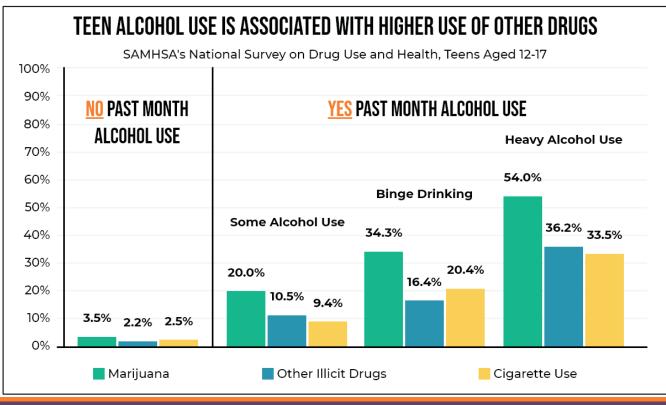


## **#2 FOR TEENS, ALL SUBSTANCE USE IS RELATED**

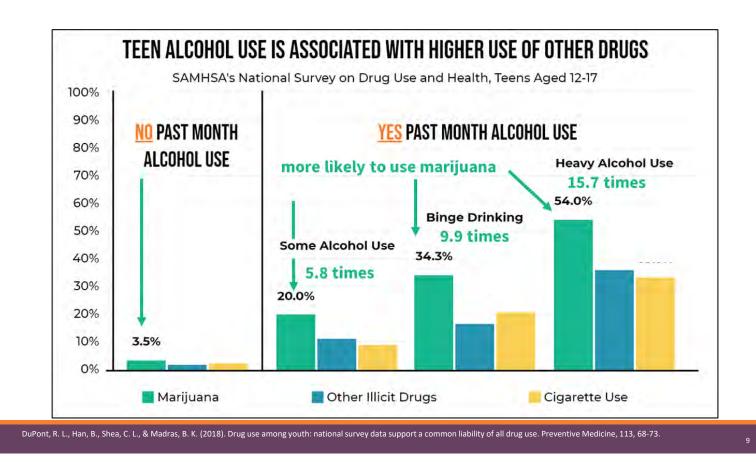
- Analyzed data from the National Survey on Drug Use and Health, nationally representative sample of 17,000 youth aged 12-17
- Conducted descriptive analyses and applied multivariable logistic regression models controlling for age, sex, and race/ethnicity
- Is the use of one substance by adolescents associated with increased risk for using any other substance, regardless of use sequences?

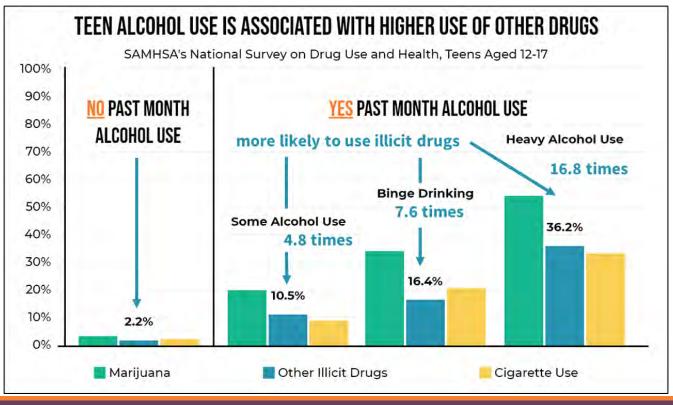


DuPont, R. L., Han, B., Shea, C. L., & Madras, B. K. (2018). Drug use among youth: national survey data support a common liability of all drug use. Preventive Medicine, 113, 68-73.

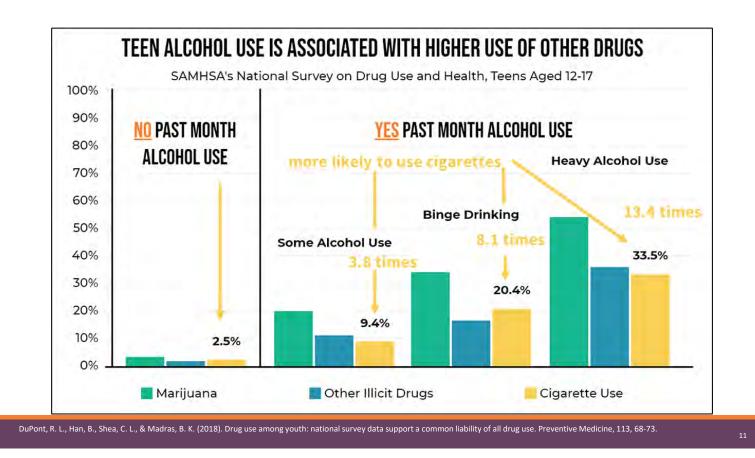


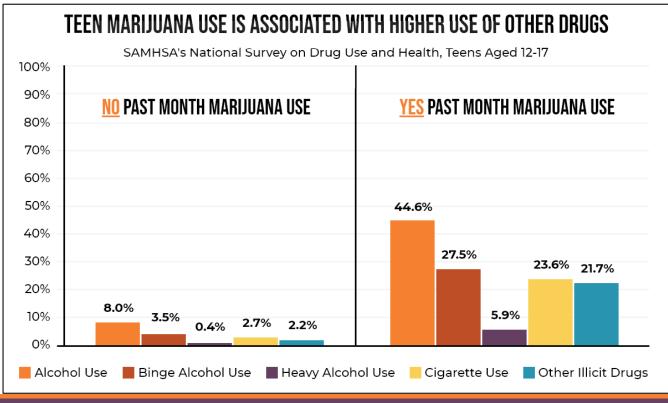
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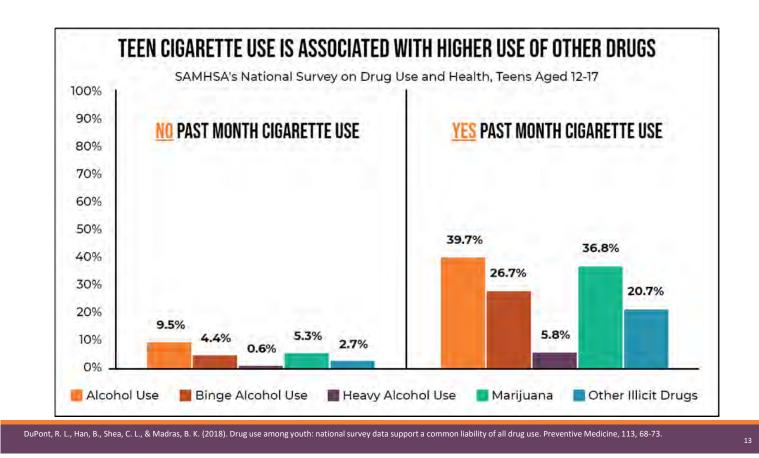
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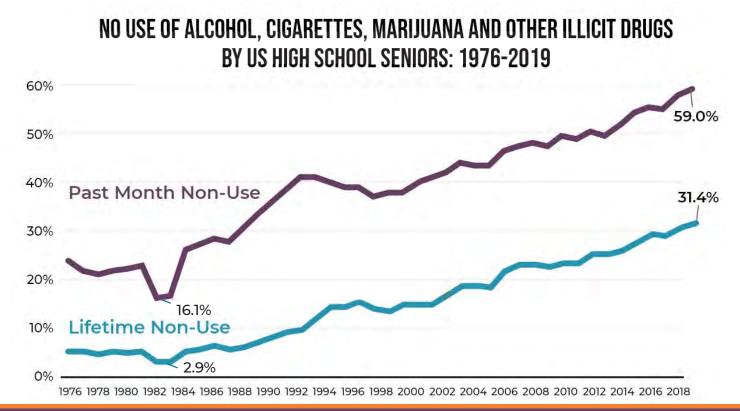
**2**2



## **#3 YOUTH SUBSTANCE USE IS NOT INEVITABLE**

More than ever before youth are making One Choice not to use ANY substances





Monitoring the Future data; Levy, S., Campbell, M. C., Shea, C. L., DuPont, C. M., & DuPont, R. L. (2020). Trends in substance nonuse by high school seniors: 1975–2018. Pediatrics, e2020007187. Doi: 10.1542/peds.2020-007187

### WHO CAN MAKE ONE CHOICE?

Teens who have never used any substance

Teens who may have used in the past but are making One Choice today

Individuals with substance use problems actively making One Choice including those in early and long-term recovery

No age/grade restrictions



### **TARGETED PSAs**PEER TO PEER MESSAGING





#### **KNOW THE SCIENCE**

The developing brain is uniquely vulnerable to substance use



#### **UNDERSTAND THE DATA**

For youth, all substance use is connected



#### **SUPPORT THE TREND**

Youth are making One Choice; it's our job to support them!

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# **THANK YOU!**

#### ONECHOICE@IBHINC.ORG

LEARN MORE AT WWW.ONECHOICEPREVENTION.ORG



# ONE CHOICE PREVENTION RESOURCES

#### WWW.ONECHOICEPREVENTION.ORG

- One Choice Prevention Toolkit
- I Am One and I Make One Choice Mosaic Tiles
- <u>Customizable Tri-Fold for Parents & Caregivers</u>
- <u>Tips & Tools for Parents & Caregivers</u>
- <u>#ShowUp4Prevention Youth Resources</u>
- <u>Customizable Parenting For Prevention Series</u>
- One Choice Overview 1-Pager
- Sample Social Media Posts



AMONE.

#### PARENTS & CAREGIVERS MATTER : Your Kids Are Watching & Listening! **Prevention is Not a Single Conversation** It's MANY small conversations that begin when chill young and continue over every age and stage of the Parentino for Prevention 101 can held (t Start Early. Stay Strong. Be Secure. the rollercoa aster of life, our children look to us to keep them safe. Setting cli expectations about NO USE of alcohol, marijuana, nicotine, or other drugs helps keep youth safe and lets them know you care. Teens whose parents set clear expectations are less likely to use substances. It's Never Too Late for Prevention healthy choice tomorrow. One Choice is for a Be a Reliable Source of Information and Facts The One Choice Toolkit can help Build Refusal Skills & Have a Plan luding non-use of substan 0-0-0 Making One Choice is About Health, One Choice

#### Join the One Choice Community!

The One Choice Community is an informal group of leaders working in youth substance use prevention at the local level, who meet quarterly to share ideas for integrating the One Choice message and supporting data into their work. Many of the One Choice materials have been created as a direct result of these discussions.

Connect with the One Choice Prevention team at <u>OneChoice@ibhinc.org</u>.





## RESOURCES

# Closing Remarks & Resources to Support Your Next Steps

National HIDTA Program A Division for Advancing Prevention & Treatment









### **PRESENTER BIO**

#### Jayme Delano, MSW



Jayme A. Delano, Deputy Director for the HIDTA program at the Office of National Drug Control Policy, has experience spanning years working in public health and public safety. She is characterized in multiple areas to include oversight of Federal grant programs; subject matter expert supporting interagency task forces and work groups; leader of daily operations of alternative to incarceration programs for substance use disorder population; hiring manager and supervisor of management teams that worked with organizations to affect the culture and climate necessary for programmatic success; developer and overseer of research activities; provision of technical assistance and training to criminal justice agencies; therapist in community-based clinics; and private practitioner treating people with varied mental health diagnoses.

Ms. Delano is an adjunct professor at Ottawa University and Rio Salado Community College. She holds an MSW from New York University, and a BA in Criminal Justice from Long Island University, C.W. Post Campus.









### **PRESENTER BIO**

#### Lora Peppard, PhD, DNP, PMHNP-BC



Dr. Lora Peppard is the Deputy Director for Treatment and Prevention for the Washington/ Baltimore HIDTA and the Director of ADAPT in the Center for Drug Policy and Prevention at The University of Baltimore. Prior to her appointment with HIDTA, she was an Associate Professor at George Mason University and Project Director for several federally funded substance use and behavioral health prevention grants funded by SAMHSA and HRSA.

Dr. Peppard is committed to translating and integrating substance use prevention programs, practices, and strategies into communities. She has almost 20 years of clinical experience as a psychiatric nurse practitioner in emergency, inpatient and outpatient settings. She has developed innovative, system-wide programs to address the unmet substance use and behavioral health needs of people who are underserved, in the military, or have a serious mental illness (SMI). Dr. Peppard serves as a community, state, national, and international consultant on substance use and behavioral health prevention. She has authored several peer-reviewed publications on her work.







Integrate the best available evidence today into your communications with youth.



**PLEDGE** to communicate with youth about substance use prevention using evidence-informed strategies.

**LEARN** one positive social norm for substance use in your community.



**USE** that positive norm in a frame when communicating with youth.

**S H A R E** this Call to Action with others, who interact with youth.

#### Post-Summit Webinar Support

- Advancing Understanding and Application of Social Norms Approaches for Substance Use Prevention
  - Preparing to implement a social norms approach: Campaigns & conversations
  - A positive community norms approach to substance use prevention
- How to Have Conversations with Youth for Substance Use Prevention
- Using Evidence-Based Registries to Identify Substance Use Prevention Programs
- Best Practices for Drug Education
- Primary Prevention of Substance Use Mini-Series



#### **HIDTA PREVENTION**

#### LEARNING MANAGEMENT SYSTEM

It's ready! Get started with our first course: **Substance Use Prevention Fundamentals** 

www.adaptlms.hidta.org

### See you next year!

#### Email: adapt@wb.hidta.org

#### Website: www.hidta.org/adapt

